

## **Lampiran 1 : Kuisioner**

No Responden : .....( diisi oleh peneliti)

Kepada Yth,

Pelanggan Pizza Hut Darmo Surabaya

Sehubungan dengan tugas akhir dalam bentuk skripsi, saya Krisna Dharma mahasiswa Fakultas Bisnis, jurusan Manajemen, Konsentrasi Manajemen Pemasaran, Universitas Widya Mandala Surabaya, sedang mengadakan penelitian dengan judul “Pengaruh *Experiential Marketing* dan *Service Quality* Terhadap *Customer Loyalty* Melalui *Customer Satisfaction* Pizza Hut Darmo Surabaya”. Untuk keperluan penelitian tersebut, saya memohon bantuan saudara dengan hormat untuk memberikan penilaian melalui kuesioner ini dengan sebenar-benarnya berdasarkan atas apa yang saudara rasakan terhadap jasa Pizza Hut Darmo Surabaya. Oleh karenanya, apabila anda berumur diatas 18 tahun, berdomisili di Surabaya, datang ke Pizza Hut Darmo Surabaya minimal 4 kali dalam setahun, maka saya mohon kesediaan anda untuk mengisi kuisioner di bawah ini.

Data yang berasal dari kuisioner, akan saya gunakan untuk keperluan skripsi. Atas kerjasama dan partisipasi yang diberikan, saya ucapkan terima kasih.

Hormat saya,

Krisna Dharma

(NRP: 3103010152)

Berikan tanda silang (X) pada salah satu jawaban yang paling sesuai dengan jawaban anda.

## I. Identifikasi Responden

1. Jenis kelamin :

- A. Pria                          B. Wanita

2. Usia anda saat ini :

- A. < 18 thn (\*)                          C. 31- 40 tahun  
B. 18 - 30 tahun                          D. > 40 tahun

3. Anda berdomisili di Surabaya :

- A. Ya                                  B. Tidak (\*)

4. Frekuensi anda datang ke Pizza Hut Darmo Surabaya dalam 1 tahun terakhir :

- A. < 4 kali (\*)                                  B. 4 kali  
C. > 4 kali

(\*) bila anda menjawab “Tidak” dan ada tanda \* maka tidak perlu dilanjutkan pengisian kuesioner ini.

Keterangan :

STS : Sangat Tidak Setuju

TS : Tidak Setuju

N : Netral

S : Setuju

SS : Sangat Setuju

**II. Berilah Tanda Silang (X) pada Jawaban yang Anda Pilih**

No.	Pernyataan	STS	TS	N	S	SS
<b><i>Experiential Marketing</i></b>						
X <sub>1.1</sub>	Desain interior Pizza Hut Darmo Surabaya menarik.					
X <sub>1.2</sub>	Kesejukan Pizza Hut Darmo Surabaya membuat saya nyaman.					
X <sub>1.3</sub>	Makanan dan minuman Pizza Hut Darmo Surabaya memiliki citra rasa yang sesuai dengan selera saya.					
X <sub>1.4</sub>	Alunan musik di Pizza Hut Darmo Surabaya membuat saya betah.					
X <sub>1.5</sub>	Aroma makanan dan minuman menggugah selera saya.					
X <sub>1.6</sub>	Saya merasa aman ketika berada di Pizza Hut Darmo Surabaya.					
X <sub>1.7</sub>	Makanan dan minuman yang disajikan Pizza Hut Darmo Surabaya tepat. (sesuai dengan pesanan)					
X <sub>1.8</sub>	Penyajian makanan dan minuman yang disajikan Pizza Hut Darmo Surabaya cepat.					

X <sub>1.9</sub>	Pizza Hut Darmo Surabaya menginspirasi saya dalam menikmati hidup.					
X <sub>1.10</sub>	Pizza Hut Darmo Surabaya menginspirasi saya dalam berbagi kebahagian kepada orang lain.					
X <sub>1.11</sub>	Pizza Hut Darmo Surabaya menginspirasi saya dalam pemesanan melalui pengiriman.					
X <sub>1.12</sub>	Pizza Hut Darmo Surabaya menginspirasi saya dalam inovasi variasi menu.					
X <sub>1.13</sub>	Bahasa tubuh karyawan Pizza Hut Darmo Surabaya membuat saya kagum.					
X <sub>1.14</sub>	Perilaku karyawan Pizza Hut Darmo Surabaya menyegarkan hati saya.					
X <sub>1.15</sub>	Pizza Hut Darmo Surabaya merubah gaya hidup saya.					
X <sub>1.16</sub>	Pizza Hut Darmo Surabaya merupakan tempat saya bersosialisasi.					
X <sub>1.17</sub>	Pizza Hut Darmo Surabaya adalah tempat bersosialisasi untuk segala umur.					

X <sub>1.18</sub>	Pizza Hut Darmo Surabaya memberikan fasilitas untuk berbagai komunitas.					
X <sub>1.19</sub>	Pelanggan ikut berpartisipasi, ketika Pizza Hut Darmo Surabaya melakukan tanggung jawab sosial.					
<b><i>Service Quality</i></b>						
X <sub>2.1</sub>	Area Pizza Hut Darmo Surabaya (termasuk toilet dan tempat cuci tangan) nampak bersih.					
X <sub>2.2</sub>	Penampilan karyawan Pizza Hut Darmo Surabaya rapi.					
X <sub>2.3</sub>	Pizza Hut Darmo Surabaya memiliki fasilitas Wi-Fi.					
X <sub>2.4</sub>	Pizza Hut Darmo Surabaya memperhatikan saya secara personal.					
X <sub>2.5</sub>	Pizza Hut Darmo Surabaya memperhatikan kebutuhan saya dengan sungguh-sungguh.					
X <sub>2.6</sub>	Lokasi Pizza Hut Darmo Surabaya mudah dijangkau.					
X <sub>2.7</sub>	Pizza Hut Darmo Surabaya memberikan layanan yang baik dari awal hingga akhir.					
X <sub>2.8</sub>	Penanganan administrasi (struk pembelian) di Pizza Hut Darmo Surabaya dilakukan dengan benar dan akurat.					

X <sub>2.9</sub>	Pizza Hut Darmo Surabaya memberikan layanan sesuai dengan yang dijanjikan.					
X <sub>2.10</sub>	Karyawan Pizza Hut Darmo Surabaya memberikan layanan dengan cepat.					
X <sub>2.11</sub>	Karyawan Pizza Hut Darmo Surabaya bersedia membantu kesulitan saya dengan cepat.					
X <sub>2.12</sub>	Karyawan Pizza Hut Darmo Surabaya bersedia meluangkan waktu menanggapi keluhan saya dengan cepat.					
X <sub>2.13</sub>	Pizza Hut Darmo Surabaya memiliki reputasi yang terjamin.					
X <sub>2.14</sub>	Karyawan Pizza Hut Darmo Surabaya memahami berbagai menu yang ditawarkan dalam daftar menu.					
X <sub>2.15</sub>	Karyawan Pizza Hut Darmo Surabaya bersikap ramah terhadap pelanggannya.					
<b><i>Customer Satisfaction</i></b>						
Y <sub>1.1</sub>	Saya merasa senang makan di Pizza Hut Darmo Surabaya.					
Y <sub>1.2</sub>	Pizza Hut Darmo Surabaya telah memenuhi harapan saya.					

Y <sub>1.3</sub>	Secara keseluruhan, saya merasa puas dengan layanan Pizza Hut Darmo Surabaya.					
<b><i>Customer Loyalty</i></b>						
Y <sub>2.1</sub>	Saya bersedia datang kembali ke Pizza Hut Darmo Surabaya.					
Y <sub>2.2</sub>	Ketika harga makanan dan minuman di Pizza Hut Darmo Surabaya naik, saya tetap bersedia datang kembali.					
Y <sub>2.3</sub>	Saya bersedia merekomendasikan Pizza Hut Darmo Surabaya kepada orang dekat saya.					
Y <sub>2.4</sub>	Saya bersedia membeli menu lain, selain menu pizza di Pizza Hut Darmo Surabaya.					

Lampiran 2: Karakteristik Responden

No	Jenis Kelamin	Usia	Domisili	Frekeunsi kedatangan
1	2	2	1	2
2	2	2	1	2
3	2	2	1	2
4	2	2	1	2
5	2	2	1	2
6	2	2	1	2
7	2	2	1	2
8	2	2	1	2
9	2	3	1	2
10	2	2	1	2
11	2	2	1	2
12	2	2	1	3
13	2	2	1	2
14	2	2	1	2
15	2	2	1	2
16	1	2	1	2
17	1	3	1	2
18	2	2	1	3
19	2	2	1	2
20	2	2	1	2
21	2	2	1	2
22	2	2	1	2
23	2	2	1	2
24	2	3	1	2
25	2	2	1	2
26	1	2	1	2
27	1	2	1	2
28	1	2	1	3
29	2	2	1	2
30	1	3	1	2
31	1	2	1	2
32	1	2	1	2
33	2	2	1	2
34	2	2	1	2
35	1	2	1	2
36	2	3	1	2
37	2	2	1	2
38	1	2	1	2
39	1	2	1	2
40	2	2	1	2

## Lanjutan Lampiran 2

41	2	2	1	2
42	2	2	1	3
43	1	2	1	2
44	1	4	1	2
45	1	2	1	2
46	1	2	1	2
47	2	2	1	2
48	2	2	1	2
49	2	2	1	2
50	2	2	1	2
51	2	2	1	2
52	1	2	1	2
53	1	2	1	2
54	1	2	1	3
55	1	2	1	2
56	1	2	1	2
57	1	2	1	2
58	2	2	1	2
59	2	2	1	2
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61	2	2	1	2
62	1	2	1	2
63	1	2	1	2
64	1	2	1	2
65	1	2	1	2
66	1	2	1	2
67	2	2	1	3
68	2	4	1	2
69	2	2	1	2
70	1	2	1	2
71	1	2	1	2
72	1	2	1	2
73	1	2	1	2
74	1	2	1	3
75	1	2	1	2
76	2	2	1	2
77	2	2	1	2
78	2	2	1	2
79	2	2	1	2
80	2	2	1	2
81	1	2	1	2
82	1	2	1	3
83	1	2	1	2
84	1	4	1	2

## Lanjutan lampiran 2

85	1	2	1	2
86	1	2	1	2
87	2	2	1	2
88	2	2	1	2
89	2	2	1	3
90	2	2	1	2
91	2	2	1	2
92	2	2	1	2
93	1	2	1	2
94	1	2	1	2
95	1	2	1	2
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97	1	2	1	2
98	1	2	1	2
99	2	2	1	2
100	2	2	1	3
101	2	2	1	2
102	2	2	1	2
103	2	4	1	2
104	2	2	1	2
105	2	2	1	2
106	2	2	1	2
107	2	2	1	2
108	2	2	1	2
109	2	2	1	2
110	2	2	1	3
111	2	2	1	2
112	2	2	1	2
113	2	2	1	2
114	2	2	1	2
115	2	2	1	3
116	2	2	1	2
117	2	2	1	2
118	2	2	1	2
119	2	2	1	2
120	2	2	1	3
121	2	2	1	2
122	2	2	1	2
123	2	2	1	2
124	1	2	1	2
125	1	2	1	2
126	1	2	1	2
127	1	2	1	2
128	1	2	1	2

## Lanjutan lampiran 2

129	1	2	1	2
130	2	4	1	2
131	2	2	1	2
132	2	2	1	2
133	2	2	1	2
134	2	2	1	3
135	2	2	1	2
136	2	2	1	2
137	2	2	1	2
138	2	2	1	2
139	2	2	1	2
140	2	2	1	2
141	2	2	1	2
142	2	2	1	2
143	2	2	1	2
144	2	2	1	2
145	2	2	1	3
146	2	2	1	2
147	2	2	1	2
148	2	2	1	2
149	2	2	1	2
150	2	2	1	2

Lampiran 3: Statistik Deskriptif Variabel Penelitian

No.	X1. 1	X1. 2	X1. 3	X1. 4	X1. 5	X1. 6	X1. 7	X1. 8	X1. 9	X1. 10
1	5	5	5	5	5	5	4	5	5	5
2	5	5	5	5	5	5	3	3	3	3
3	5	5	5	5	5	5	3	3	4	5
4	5	5	5	5	5	5	4	3	3	4
5	5	5	5	5	5	5	3	3	3	3
6	5	5	5	5	5	5	4	4	4	4
7	5	5	5	5	5	5	3	3	4	3
8	5	5	5	5	5	5	4	4	3	4
9	5	5	3	5	5	5	3	5	5	5
10	3	2	2	3	3	3	2	3	3	2
11	5	3	4	5	5	5	3	4	5	4
12	5	3	5	4	5	4	3	4	3	5
13	3	4	3	5	4	3	4	3	4	4
14	4	5	4	3	3	5	5	5	3	5
15	4	3	4	5	3	5	5	5	4	4
16	4	3	4	5	5	5	5	2	4	5
17	3	3	5	4	3	3	5	5	3	4
18	4	3	3	2	1	2	2	2	2	3
19	3	3	3	2	2	3	2	2	2	2
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21	2	3	2	2	3	3	2	2	2	3
22	3	3	2	2	2	2	3	3	3	4
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25	5	3	3	4	3	3	5	3	4	3
26	3	3	4	3	4	3	3	3	5	3
27	3	3	5	4	3	5	4	5	3	4
28	4	3	4	3	5	3	3	4	5	3
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30	5	3	5	5	4	5	4	5	3	4
31	5	3	5	5	3	5	5	5	3	5
32	3	3	4	3	3	4	3	5	3	3
33	5	3	5	3	4	5	5	4	3	3
34	4	5	5	3	4	4	3	3	3	5
35	3	3	2	3	2	2	3	3	2	2
36	3	4	5	5	4	4	3	3	4	4
37	4	3	4	4	4	5	5	4	5	3
38	4	3	4	5	3	5	3	5	4	3
39	3	4	5	3	4	4	5	3	5	4
40	3	5	5	3	3	4	5	3	4	5

Lanjutan Lampiran 3

No.	X1.1 1	X1.1 2	X1.1 3	X1.1 4	X1.1 5	X1.1 6	X1.1 7	X1.1 8	X1.1 9
1	3	5	5	5	5	5	3	5	5
2	5	3	3	4	3	3	3	3	3
3	3	5	4	3	3	5	4	3	3
4	4	4	3	3	3	3	3	4	5
5	3	3	4	5	3	3	4	5	3
6	4	5	3	4	5	4	3	4	4
7	3	4	4	3	3	4	3	3	4
8	5	3	5	5	5	3	5	3	5
9	4	5	5	5	3	5	5	5	5
10	2	3	2	3	3	3	3	3	3
11	3	4	5	5	3	4	5	4	5
12	4	5	4	5	4	5	3	5	5
13	4	3	3	5	4	5	4	3	4
14	3	3	3	3	5	5	3	5	5
15	4	5	3	3	4	4	4	5	4
16	4	5	5	5	5	4	5	4	4
17	3	3	5	3	4	3	3	3	3
18	3	3	1	3	3	2	2	3	3
19	2	3	2	1	1	3	5	2	2
20	3	3	2	2	2	3	3	3	3
21	3	2	3	3	3	2	5	2	2
22	4	3	3	3	2	3	2	1	1
23	3	2	3	3	3	3	3	2	2
24	3	3	2	3	2	3	3	3	2
25	4	3	3	4	4	4	3	3	3
26	3	5	4	4	3	4	4	4	4
27	3	4	3	4	3	3	3	3	4
28	3	4	3	5	4	4	4	5	3
29	3	2	2	2	2	3	3	3	3
30	3	5	4	5	5	3	4	3	3
31	3	3	5	3	3	5	5	3	3
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33	5	3	3	5	5	5	5	3	4
34	4	4	4	4	4	5	4	3	3
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36	4	4	4	4	4	4	5	5	5
37	4	4	4	4	4	4	5	3	3
38	4	4	4	4	4	4	3	3	4
39	4	4	4	4	4	4	3	4	3
40	4	4	4	4	4	4	3	3	5

Lanjutan Lampiran 3

No.	X1.1	X1.2	X1.3	X1.4	X1.5	X1.6	X1.7	X1.8	X1.9	X1.10
41	3	3	4	4	4	3	4	5	5	5
42	3	4	4	3	4	3	3	3	4	4
43	5	3	5	5	5	3	3	3	5	5
44	3	3	3	3	3	3	3	3	3	3
45	5	3	3	4	4	4	5	3	5	3
46	4	3	4	3	4	3	4	5	4	4
47	3	4	4	4	3	4	4	4	5	3
48	3	4	4	4	5	5	4	4	4	3
49	3	4	4	4	3	4	4	5	5	3
50	2	3	2	3	2	2	2	1	1	2
51	3	3	4	4	4	5	4	4	4	4
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66	3	3	3	3	4	4	3	4	4	4
67	3	3	3	4	5	3	4	4	4	3
68	5	3	4	3	4	4	3	3	4	4
69	2	1	2	2	2	3	2	2	2	2
70	4	5	4	5	4	3	3	3	4	4
71	3	4	3	3	4	4	3	4	4	4
72	3	5	3	4	5	5	4	3	5	3
73	4	3	3	4	4	4	3	3	4	3
74	4	5	4	4	4	4	3	4	3	3
75	4	3	3	4	4	4	4	4	3	3
76	3	3	4	3	3	4	3	3	4	4
77	4	5	3	2	4	3	4	5	5	3
78	3	3	4	3	3	5	3	3	3	3
79	4	4	3	4	4	5	4	3	4	4
80	5	5	5	4	5	4	3	3	4	3

### Lanjutan Lampiran 3

No.	X1.11	X1.12	X1.13	X1.14	X1.15	X1.16	X1.17	X1.18	X1.19
41	3	3	5	5	5	5	5	3	5
42	3	3	3	4	4	3	4	3	4
43	4	5	4	5	3	3	3	3	5
44	5	3	3	5	3	3	3	3	3
45	3	4	4	5	4	3	5	3	5
46	5	3	4	4	5	4	4	3	4
47	4	4	4	5	4	5	4	4	5
48	4	4	4	4	4	4	5	3	5
49	4	4	4	3	5	5	5	5	2
50	3	1	1	1	1	1	2	3	2
51	3	5	4	4	5	4	3	3	4
52	3	2	2	2	2	1	1	1	1
53	4	5	4	5	4	4	4	5	4
54	3	4	5	4	4	5	5	4	3
55	4	4	4	4	4	4	4	3	5
56	4	3	3	3	3	3	3	3	3
57	3	5	4	3	5	3	5	4	3
58	5	5	4	5	3	4	4	4	4
59	4	3	4	3	3	4	5	4	4
60	4	3	3	4	3	3	3	3	3
61	5	3	5	3	3	3	4	4	4
62	5	3	4	4	3	4	4	4	4
63	5	5	5	3	5	3	3	3	4
64	3	3	4	4	3	3	3	3	3
65	4	3	3	3	3	3	5	3	3
66	4	3	5	4	5	4	4	5	3
67	3	5	4	4	3	4	3	3	4
68	4	3	4	4	3	5	3	4	5
69	1	1	1	3	2	2	1	2	3
70	5	5	5	4	5	5	3	4	4
71	5	5	5	3	4	5	4	3	4
72	5	4	4	4	5	3	3	4	5
73	4	4	5	3	3	4	4	3	4
74	5	3	3	4	3	5	5	5	4
75	3	3	3	3	3	4	5	4	5
76	5	5	5	3	3	5	5	5	5
77	3	5	3	5	3	3	5	5	5
78	5	3	5	3	3	3	5	4	4
79	3	3	5	3	5	3	3	3	4
80	4	3	3	5	4	3	4	5	5

Lanjutan Lampiran 3

### Lanjutan Lampiran 3

No.	X1.11	X1.12	X1.13	X1.14	X1.15	X1.16	X1.17	X1.18	X1.19
81	3	3	5	3	4	3	3	5	4
82	3	2	2	2	2	2	3	3	3
83	3	2	2	3	3	2	3	3	3
84	5	4	4	5	5	4	3	4	4
85	5	5	4	4	3	5	3	3	5
86	5	3	5	5	5	4	3	4	4
87	2	3	2	2	3	3	3	3	3
88	5	5	5	5	5	5	5	3	5
89	4	3	3	3	3	3	3	3	3
90	5	5	5	4	3	4	5	5	5
91	4	4	3	3	3	5	5	5	5
92	3	5	3	5	5	3	5	5	5
93	3	4	4	3	4	3	5	5	4
94	3	2	4	4	3	4	4	3	4
95	3	3	3	4	4	4	4	3	4
96	3	3	3	3	5	3	4	5	5
97	3	4	3	5	4	4	4	4	4
98	3	4	3	3	5	4	4	4	4
99	3	4	3	5	3	4	4	4	4
100	3	4	3	3	5	3	5	5	5
101	3	4	3	3	5	3	5	5	5
102	3	4	3	5	3	5	4	5	5
103	2	3	1	3	2	3	3	3	3
104	4	4	3	4	3	3	5	5	5
105	3	3	3	5	5	3	5	5	5
106	2	3	1	2	3	1	2	2	2
107	3	3	3	5	3	4	5	4	4
108	5	4	4	4	4	5	4	4	4
109	5	5	5	5	3	3	4	4	4
110	4	4	5	4	3	4	4	4	4
111	4	5	3	4	3	5	4	4	4
112	5	5	5	5	5	5	5	5	3
113	2	2	2	1	3	2	2	2	2
114	5	4	4	4	3	4	4	4	4
115	3	3	4	3	3	3	4	3	3
116	5	3	3	4	5	5	5	4	5
117	5	5	3	5	5	5	5	5	5
118	4	3	4	4	5	5	5	4	5
119	5	5	3	4	3	4	4	4	4
120	5	3	3	5	4	3	4	5	4

### Lanjutan Lampiran 3

No.	X1.1	X1.2	X1.3	X1.4	X1.5	X1.6	X1.7	X1.8	X1.9	X1.10
121	3	3	2	3	2	3	3	2	2	2
122	4	3	3	3	3	4	4	5	4	4
123	2	2	2	3	3	3	3	3	1	3
124	5	5	3	3	3	5	5	3	4	4
125	3	4	3	5	4	4	5	4	5	5
126	4	4	4	3	3	3	3	3	3	5
127	3	4	5	5	5	3	4	4	4	5
128	5	4	5	3	4	3	3	5	3	4
129	5	5	3	3	3	5	3	3	3	3
130	3	3	4	3	5	4	4	4	4	5
131	3	5	3	5	3	3	4	3	3	3
132	3	5	4	3	4	4	3	3	4	3
133	3	5	3	5	4	3	4	4	3	3
134	2	2	3	2	3	2	3	1	2	2
135	4	3	3	4	3	4	4	3	4	4
136	3	4	3	3	3	3	3	4	3	3
137	4	3	4	3	4	4	4	5	3	4
138	3	3	5	3	4	5	5	4	4	5
139	3	2	2	2	3	3	3	3	3	4
140	3	4	5	3	3	3	3	3	3	4
141	3	5	4	3	3	3	4	3	4	4
142	3	3	3	5	5	5	5	4	4	5
143	5	5	4	3	5	3	3	3	3	3
144	3	3	3	3	5	5	3	5	4	5
145	4	3	3	3	3	3	4	4	5	4
146	2	2	2	2	1	1	3	3	3	2
147	5	4	4	3	3	4	4	3	4	5
148	3	3	4	3	3	3	5	4	4	4
149	3	4	5	4	5	3	5	3	4	5
150	2	3	2	2	2	2	2	3	1	1

### Lanjutan Lampiran 3

No.	X1.11	X1.12	X1.13	X1.14	X1.15	X1.16	X1.17	X1.18	X1.19
121	2	2	2	2	3	2	3	3	3
122	5	4	5	4	3	3	5	4	4
123	2	3	2	3	2	3	1	1	3
124	4	4	3	3	3	4	3	5	4
125	3	3	3	3	3	4	4	5	3
126	5	5	3	3	3	3	3	4	4
127	5	4	4	3	3	4	4	4	3
128	5	4	3	4	3	5	5	5	4
129	5	4	3	3	3	3	3	3	3
130	5	5	4	3	5	4	3	4	4
131	3	4	5	5	5	3	4	4	4
132	4	3	4	5	5	4	3	4	4
133	3	5	4	5	4	3	3	3	3
134	2	2	1	3	2	3	2	3	3
135	5	5	4	4	4	4	3	3	4
136	4	3	4	3	3	3	4	3	5
137	5	4	5	4	3	3	5	5	5
138	5	5	5	4	3	4	5	5	5
139	3	2	2	3	2	2	1	1	1
140	3	4	5	4	4	4	4	4	4
141	3	4	3	4	5	4	3	5	5
142	3	5	5	3	4	3	3	3	4
143	3	4	4	3	3	3	4	5	3
144	3	3	5	4	3	3	3	5	3
145	4	3	5	3	3	4	4	4	4
146	1	3	3	1	3	3	3	3	3
147	5	5	3	5	5	5	5	5	4
148	3	4	4	3	5	4	3	5	3
149	3	3	5	4	5	3	4	3	4
150	1	3	1	3	3	3	3	3	1

### Lanjutan Lampiran 3

No.	X2.1	X2.2	X2.3	X2.4	X2.5	X2.6	X2.7	X2.8
1	5	5	5	4	5	5	5	4
2	3	4	4	4	3	4	3	4
3	4	3	3	3	4	3	5	3
4	3	4	4	3	3	4	4	4
5	5	4	3	3	3	3	3	3
6	5	3	3	4	3	4	3	4
7	3	4	3	3	5	3	5	3
8	4	3	2	5	4	4	3	4
9	5	5	5	4	3	3	3	3
10	3	2	3	3	2	3	3	3
11	4	5	4	4	4	4	3	3
12	5	5	5	3	3	5	4	3
13	5	5	5	4	4	5	3	4
14	5	5	5	3	5	5	3	3
15	5	3	3	4	5	4	4	4
16	4	4	3	4	3	5	3	3
17	3	3	3	3	4	3	3	3
18	1	3	2	2	2	3	1	2
19	2	2	1	2	1	2	2	3
20	3	3	2	2	2	1	2	2
21	2	3	2	2	3	2	2	2
22	2	2	3	3	1	1	1	1
23	2	2	1	3	1	1	1	1
24	2	3	3	3	3	3	3	2
25	3	2	3	2	3	3	3	3
26	5	3	5	4	5	4	5	4
27	4	3	5	4	4	5	3	5
28	4	5	4	4	5	4	4	4
29	3	3	2	3	2	2	3	2
30	4	3	5	3	5	5	5	5
31	3	5	5	4	5	5	5	5
32	5	3	3	4	5	3	5	4
33	3	3	3	3	5	5	5	5
34	5	5	3	3	3	3	3	4
35	3	2	2	3	3	3	3	3
36	4	5	5	3	3	5	5	3
37	5	4	4	5	5	4	3	5
38	3	3	5	4	3	4	5	3
39	4	3	5	5	4	5	3	5
40	5	4	5	4	3	4	3	3

### Lanjutan Lampiran 3

No.	X2.9	X2.10	X2.11	X2.12	X2.13	X2.14	X2.15
1	4	4	4	5	4	4	5
2	4	3	3	4	4	5	3
3	3	4	4	4	3	3	3
4	5	4	4	4	4	5	3
5	3	3	5	5	3	4	3
6	3	5	4	3	4	3	3
7	4	5	4	3	3	5	4
8	3	4	5	3	5	3	5
9	4	4	3	5	4	4	3
10	3	3	1	3	3	2	2
11	4	4	5	4	4	4	4
12	3	3	5	3	3	3	4
13	3	3	5	3	4	3	5
14	3	4	4	5	4	4	5
15	4	3	4	4	5	5	3
16	3	3	5	5	4	3	5
17	4	4	3	3	3	4	5
18	2	2	2	2	3	2	1
19	3	2	1	1	3	3	2
20	2	2	2	2	3	2	2
21	2	3	2	2	3	3	2
22	2	2	2	2	2	3	3
23	1	2	2	3	3	3	3
24	2	1	2	3	2	2	3
25	4	4	5	3	3	4	3
26	5	4	5	4	3	4	5
27	5	5	3	5	4	5	5
28	4	4	3	4	3	4	4
29	2	1	1	2	2	2	5
30	5	4	3	5	4	5	5
31	3	5	5	5	3	3	5
32	4	3	4	3	3	4	5
33	5	5	4	3	4	5	3
34	4	3	4	5	3	3	5
35	3	5	3	3	4	5	3
36	5	5	4	3	3	4	3
37	5	5	5	5	5	5	5
38	5	5	5	5	5	5	5
39	5	5	5	5	5	5	5
40	4	3	5	4	4	4	3

### Lanjutan Lampiran 3

No.	X2.1	X2.2	X2.3	X2.4	X2.5	X2.6	X2.7	X2.8
41	3	3	3	3	3	3	3	3
42	4	4	3	4	4	4	3	4
43	4	3	4	4	4	5	4	3
44	3	3	3	3	3	3	3	3
45	5	4	4	4	5	4	5	4
46	5	3	3	4	3	3	5	4
47	5	3	4	5	3	3	5	3
48	4	5	3	4	3	4	5	4
49	2	3	3	4	3	3	5	3
50	2	3	2	3	3	3	2	3
51	5	3	4	5	4	3	4	4
52	1	3	3	2	3	3	2	2
53	4	3	3	5	4	4	3	4
54	4	3	4	4	5	4	3	3
55	3	4	4	4	3	4	3	4
56	3	3	3	4	3	3	3	3
57	4	4	4	4	4	4	5	4
58	3	3	3	4	5	4	4	3
59	5	4	3	4	3	4	5	4
60	3	3	3	3	3	3	3	3
61	4	3	3	4	3	4	5	5
62	4	4	3	5	3	4	5	4
63	5	3	5	5	4	4	4	4
64	4	4	4	4	4	4	4	5
65	3	5	3	3	4	4	4	4
66	4	4	4	4	4	4	4	5
67	4	3	4	5	5	4	3	4
68	4	3	3	5	3	5	3	5
69	3	3	3	3	3	3	2	2
70	4	4	3	4	3	4	4	4
71	3	4	3	4	4	4	5	4
72	4	3	5	4	4	3	3	5
73	5	4	4	3	5	3	3	3
74	5	5	4	4	4	5	5	4
75	5	4	4	4	4	5	5	4
76	4	4	5	5	5	4	5	5
77	3	5	5	3	3	3	3	4
78	4	4	5	4	4	4	3	3
79	4	3	4	4	4	4	3	4
80	5	3	4	5	3	5	4	4

### Lanjutan Lampiran 3

No.	X2.9	X2.10	X2.11	X2.12	X2.13	X2.14	X2.15
41	3	4	3	5	4	3	3
42	3	4	4	4	3	3	5
43	5	5	5	5	5	5	5
44	5	5	5	5	5	5	5
45	4	3	4	4	4	4	3
46	4	3	3	5	3	3	4
47	5	5	3	3	4	4	4
48	4	3	3	3	3	3	4
49	4	3	4	5	4	4	5
50	2	2	3	3	3	3	3
51	5	4	4	4	4	4	4
52	2	2	3	3	3	3	3
53	5	5	4	4	4	5	3
54	4	4	4	4	4	5	5
55	5	4	5	5	5	5	3
56	3	3	5	3	3	5	3
57	5	4	5	3	5	4	4
58	4	4	4	3	4	5	3
59	4	5	5	3	4	5	4
60	3	3	3	3	3	3	3
61	3	5	4	4	5	5	3
62	4	5	5	3	5	5	3
63	4	4	4	3	4	4	5
64	4	4	4	4	4	3	4
65	3	3	3	4	3	4	3
66	5	4	4	4	4	4	5
67	4	4	5	3	3	4	5
68	4	5	3	3	4	3	5
69	3	2	2	3	3	3	3
70	4	5	3	3	3	5	5
71	3	3	3	4	4	4	4
72	5	4	3	3	3	3	3
73	5	3	5	3	4	4	5
74	4	5	5	5	4	5	3
75	4	5	4	5	4	3	3
76	5	4	5	5	5	4	4
77	4	5	5	5	4	4	4
78	5	5	4	5	4	5	4
79	4	4	5	5	4	4	5
80	5	5	5	4	5	5	4

### Lanjutan Lampiran 3

No.	X2.1	X2.2	X2.3	X2.4	X2.5	X2.6	X2.7	X2.8
81	4	3	5	4	3	5	5	4
82	2	3	3	3	2	2	1	1
83	3	3	3	4	3	5	3	3
84	4	4	5	4	5	5	5	4
85	4	3	4	4	4	5	4	4
86	5	4	5	4	5	4	5	5
87	3	3	3	2	2	3	2	3
88	5	5	3	4	5	3	5	4
89	5	3	3	5	3	3	3	5
90	5	4	5	3	3	3	5	5
91	5	4	3	5	3	3	3	4
92	5	5	3	3	3	5	3	4
93	3	4	4	4	4	4	4	5
94	5	3	3	3	5	3	3	4
95	3	5	5	3	4	5	3	5
96	4	5	4	4	5	4	3	4
97	4	4	4	4	5	4	4	5
98	4	4	4	4	4	4	5	5
99	4	4	4	4	5	4	5	5
100	5	3	3	4	3	3	5	4
101	3	5	3	3	5	5	5	5
102	5	3	3	4	5	3	5	4
103	3	2	3	2	1	1	1	1
104	3	5	5	3	4	5	3	4
105	5	4	4	5	5	4	4	5
106	2	2	2	2	2	2	3	3
107	3	4	5	3	4	5	3	5
108	4	4	5	3	3	4	3	5
109	4	4	5	4	3	5	5	4
110	4	4	5	3	3	4	5	3
111	4	4	4	4	3	3	4	4
112	4	3	5	4	3	4	4	3
113	5	3	2	2	3	2	2	2
114	5	3	3	4	5	4	5	4
115	3	3	3	3	4	3	3	4
116	4	3	4	3	5	4	5	4
117	5	5	5	3	5	5	3	3
118	4	4	5	4	4	4	4	4
119	5	4	5	4	3	5	3	3
120	5	4	5	4	4	5	3	4

### Lanjutan Lampiran 3

No.	X2.9	X2.10	X2.11	X2.12	X2.13	X2.14	X2.15
81	4	5	5	4	4	3	5
82	3	3	3	2	2	3	2
83	3	3	3	3	3	3	3
84	5	5	5	5	4	5	5
85	4	3	4	4	3	5	3
86	4	4	5	5	4	3	3
87	3	3	3	3	2	3	2
88	4	4	4	5	4	3	5
89	3	3	4	3	3	4	3
90	4	4	3	4	4	5	4
91	4	4	4	4	3	3	5
92	3	4	4	4	4	3	5
93	4	5	3	4	4	3	4
94	5	4	5	4	3	4	5
95	5	3	3	4	4	3	5
96	4	3	4	4	3	4	4
97	4	4	4	5	4	4	3
98	5	4	4	4	4	5	4
99	4	4	4	4	4	4	4
100	4	4	4	5	4	4	3
101	5	3	4	5	4	5	3
102	4	4	3	5	3	4	3
103	3	2	3	2	3	3	3
104	5	5	3	4	4	4	3
105	3	4	3	5	4	4	5
106	2	2	3	2	3	3	2
107	3	4	4	4	4	4	5
108	4	3	5	4	3	5	5
109	4	4	4	5	4	4	5
110	5	4	4	4	4	3	5
111	5	4	3	5	3	3	3
112	5	3	3	4	5	3	3
113	2	2	2	2	2	3	2
114	4	4	4	4	4	3	4
115	4	4	4	4	3	4	3
116	4	4	4	4	4	5	4
117	5	4	3	3	4	5	5
118	5	3	3	3	4	5	5
119	5	4	4	4	4	5	4
120	4	3	4	4	5	5	4

### Lanjutan Lampiran 3

No.	X2.1	X2.2	X2.3	X2.4	X2.5	X2.6	X2.7	X2.8
121	3	3	2	3	3	3	3	2
122	4	4	5	4	5	4	4	4
123	2	1	1	1	3	2	3	3
124	4	4	4	4	5	3	3	3
125	4	4	4	4	3	3	3	3
126	3	4	4	4	3	3	3	3
127	4	4	4	4	3	3	5	4
128	4	4	4	4	3	4	4	5
129	3	5	2	3	3	4	3	3
130	4	3	5	5	5	3	5	4
131	5	3	5	3	5	5	4	4
132	4	3	2	4	4	3	4	5
133	4	4	4	4	4	4	4	5
134	1	1	2	2	2	1	1	3
135	5	5	5	5	5	5	5	3
136	5	5	5	4	4	4	4	5
137	5	3	3	5	3	3	3	3
138	3	5	5	5	5	3	3	3
139	2	2	1	1	3	2	3	3
140	4	4	5	4	3	4	4	4
141	3	3	3	4	3	5	4	4
142	3	5	4	4	3	5	4	4
143	3	5	5	5	3	4	4	4
144	3	5	3	5	3	5	5	3
145	3	4	3	5	3	4	5	4
146	3	2	3	2	3	2	1	2
147	3	4	3	3	3	5	3	3
148	3	3	4	5	3	4	3	3
149	3	3	4	5	3	3	3	3
150	3	3	2	3	3	3	3	3

### Lanjutan Lampiran 3

No.	X2.9	X2.10	X2.11	X2.12	X2.13	X2.14	X2.15
121	5	2	2	1	2	2	2
122	4	4	4	4	4	5	5
123	3	3	2	2	2	2	3
124	3	4	5	3	5	5	3
125	3	3	4	3	4	4	3
126	3	4	4	3	4	5	3
127	3	3	5	3	4	5	3
128	4	4	4	3	5	4	3
129	3	5	3	3	5	3	3
130	4	5	5	3	5	5	3
131	5	5	5	3	4	3	3
132	5	5	5	5	5	5	3
133	5	5	4	5	5	5	3
134	1	2	3	3	1	1	3
135	3	4	4	3	4	3	3
136	5	5	4	3	4	4	3
137	5	3	4	3	4	3	3
138	3	3	3	3	5	4	3
139	3	3	3	3	3	3	3
140	4	4	4	3	4	3	3
141	4	4	3	5	3	4	3
142	4	4	4	3	3	3	3
143	4	4	3	3	5	3	3
144	4	4	4	5	5	4	3
145	3	3	3	3	5	3	3
146	3	3	2	3	1	3	3
147	3	4	3	3	4	4	3
148	3	4	4	3	5	4	3
149	3	4	3	3	4	3	3
150	3	2	2	3	2	1	3

### Lanjutan Lampiran 3

No.	Y1.1	Y1.2	Y1.3
1	3	5	5
2	3	3	3
3	4	3	4
4	3	3	3
5	3	4	3
6	3	4	4
7	5	3	3
8	4	4	3
9	5	4	5
10	3	3	2
11	3	4	4
12	3	3	3
13	3	4	3
14	3	4	3
15	3	5	4
16	5	5	5
17	5	5	5
18	1	1	1
19	2	2	2
20	2	2	2
21	2	2	2
22	3	3	3
23	3	2	2
24	3	2	2
25	3	3	3
26	5	5	4
27	4	5	3
28	5	5	3
29	5	5	3
30	5	5	4
31	4	4	4
32	5	4	4
33	4	4	4
34	3	4	4
35	3	2	2
36	3	5	3
37	5	5	5
38	5	5	5
39	5	5	5
40	4	5	5

### Lanjutan Lampiran 3

No.	Y1.1	Y1.2	Y1.3
41	5	4	5
42	4	4	3
43	5	5	3
44	3	3	3
45	5	5	4
46	5	4	5
47	3	5	5
48	5	4	5
49	5	4	5
50	3	3	3
51	4	4	4
52	3	3	2
53	3	4	4
54	4	4	4
55	4	5	5
56	5	5	5
57	4	5	4
58	5	4	5
59	4	5	4
60	5	5	4
61	5	4	4
62	5	5	4
63	4	4	4
64	4	4	3
65	3	3	4
66	4	4	4
67	3	5	4
68	4	5	4
69	2	2	2
70	4	4	4
71	4	4	4
72	4	5	3
73	4	4	4
74	5	4	4
75	4	4	4
76	4	5	5
77	5	4	4
78	4	4	3
79	5	4	4
80	4	5	4

### Lanjutan Lampiran 3

No.	Y1.1	Y1.2	Y1.3
81	4	4	4
82	3	3	3
83	2	1	2
84	4	4	4
85	4	5	4
86	5	4	4
87	3	2	2
88	4	4	5
89	3	5	4
90	5	4	4
91	5	4	4
92	5	4	4
93	3	4	4
94	5	5	5
95	4	5	3
96	4	5	3
97	4	5	4
98	4	4	4
99	4	4	4
100	4	4	3
101	5	3	3
102	4	4	3
103	3	2	3
104	4	5	3
105	5	4	5
106	2	1	2
107	4	5	5
108	5	5	5
109	5	4	5
110	4	4	4
111	5	5	4
112	4	4	4
113	2	2	1
114	5	4	5
115	4	3	4
116	4	4	4
117	4	4	4
118	4	4	4
119	4	4	4
120	4	4	4

### Lanjutan Lampiran 3

No.	Y1.1	Y1.2	Y1.3
121	3	3	2
122	3	4	4
123	3	3	2
124	3	5	4
125	3	4	5
126	3	3	3
127	4	4	4
128	4	5	3
129	5	3	3
130	3	5	5
131	3	4	5
132	3	4	5
133	3	5	5
134	3	2	2
135	3	5	4
136	3	3	4
137	3	4	4
138	3	3	5
139	3	3	3
140	3	4	4
141	3	4	4
142	3	5	5
143	3	4	4
144	3	4	4
145	3	4	4
146	3	4	4
147	3	4	4
148	3	4	4
149	3	4	4
150	3	2	3

### Lanjutan Lampiran 3

No.	Y2.1	Y2.2	Y2.3	Y2.4
1	4	5	3	5
2	4	4	4	3
3	3	4	3	4
4	5	5	5	4
5	3	4	4	3
6	3	4	5	4
7	3	4	5	4
8	4	4	5	3
9	4	5	4	4
10	2	2	2	2
11	4	4	4	3
12	5	5	3	4
13	3	3	4	3
14	3	5	3	4
15	3	3	4	3
16	5	5	5	5
17	5	5	5	5
18	1	1	1	1
19	2	2	2	2
20	2	4	3	3
21	3	3	2	3
22	1	3	3	2
23	3	2	3	3
24	2	3	2	2
25	4	4	5	3
26	5	4	5	4
27	4	5	5	5
28	4	4	4	4
29	3	3	3	3
30	4	4	5	5
31	4	4	4	4
32	4	4	4	4
33	4	4	4	4
34	4	4	4	4
35	3	3	3	1
36	5	4	5	4
37	5	5	5	5
38	5	5	5	5
39	5	5	5	5
40	3	5	5	5

### Lanjutan Lampiran 3

No.	Y2.1	Y2.2	Y2.3	Y2.4
41	3	4	4	4
42	5	5	4	3
43	4	5	5	4
44	3	4	3	3
45	4	3	4	4
46	4	4	5	3
47	4	4	5	3
48	4	5	5	4
49	4	4	4	4
50	2	3	3	3
51	4	5	5	4
52	3	1	1	3
53	4	5	5	3
54	5	5	5	5
55	5	5	5	5
56	4	5	5	5
57	5	4	4	4
58	5	5	4	4
59	4	4	5	5
60	3	3	3	3
61	5	5	5	4
62	3	5	5	5
63	4	4	4	4
64	3	4	4	4
65	3	3	3	3
66	3	4	4	4
67	3	4	4	5
68	3	5	3	4
69	1	2	3	2
70	3	4	4	3
71	4	4	4	4
72	4	4	4	4
73	4	4	4	4
74	4	4	4	4
75	5	3	5	3
76	3	4	4	4
77	4	4	4	4
78	4	4	4	4
79	5	4	4	4
80	5	3	4	4

### Lanjutan Lampiran 3

No.	Y2.1	Y2.2	Y2.3	Y2.4
81	3	3	3	4
82	3	2	2	3
83	3	3	3	2
84	4	4	4	5
85	4	4	3	5
86	4	4	4	5
87	3	3	3	3
88	3	5	4	4
89	3	3	3	3
90	4	4	4	4
91	4	4	4	4
92	4	4	4	4
93	3	5	3	5
94	5	5	5	5
95	4	5	3	5
96	4	4	3	4
97	3	4	4	5
98	4	4	5	5
99	4	4	4	4
100	4	5	4	4
101	5	4	4	5
102	3	4	5	4
103	3	3	3	3
104	3	4	3	3
105	5	5	3	4
106	3	3	3	3
107	5	5	4	4
108	4	5	5	5
109	5	5	4	4
110	4	4	4	4
111	4	4	4	3
112	4	4	5	4
113	2	2	1	2
114	5	4	5	4
115	3	4	3	3
116	4	5	5	4
117	4	4	4	4
118	4	4	4	4
119	4	4	4	4
120	4	4	4	4

### Lanjutan Lampiran 3

No.	Y2.1	Y2.2	Y2.3	Y2.4
121	2	3	3	2
122	3	4	4	4
123	3	3	1	2
124	4	4	4	5
125	4	4	4	4
126	4	4	4	4
127	4	4	4	4
128	4	4	4	4
129	4	4	4	4
130	4	4	4	4
131	4	4	4	4
132	5	4	3	4
133	4	4	3	3
134	2	3	3	3
135	3	4	3	5
136	4	3	5	4
137	5	4	4	3
138	4	4	5	5
139	3	2	2	3
140	4	4	4	5
141	3	5	4	5
142	5	4	4	3
143	4	3	4	5
144	3	5	4	3
145	3	5	3	5
146	3	3	1	5
147	4	4	3	4
148	3	4	4	4
149	3	5	5	4
150	1	1	1	3

Lampiran 4: Uji Normalitas

ATE: 03/21/2014

TIME: 13:54

P R E L I S 2.70

BY

Karl G. Jöreskog & Dag Sörbom

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The following lines were read from file

D:\PENELITIAN\PIZZAHUT.PR2:

!PRELIS SYNTAX: Can be edited

SY='D:\PENELITIAN\PIZZAHUT.PSF'

NS 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26

27 28 29 30 31 32 33 34 35 36 37 38 39 40 41

OU MA=CM SM=D:\PENELITIAN\PIZZAHUT.COV XT

Total Sample Size = 150

Univariate Summary Statistics for Continuous Variables

Variable	Mean	St. Dev.	T-Value	Skewness	Kurtosis	Minimum	Freq.
Maximum							

X1.1	3.620	1.014	43.704	-0.184	-0.598	0.588	1	4.971
------	-------	-------	--------	--------	--------	-------	---	-------





### Test of Univariate Normality for Continuous Variables

	Skewness	Kurtosis	Skewness and Kurtosis			
Variable	Z-Score	P-Value	Z-Score	P-Value	Chi-Square	P-Value
X1.1	-0.947	0.343	-2.011	0.044	4.942	0.084
X1.2	-1.037	0.300	-1.520	0.129	3.384	0.184
X1.3	-1.033	0.301	-1.667	0.096	3.846	0.146
X1.4	-1.066	0.287	-1.616	0.106	3.746	0.154
X1.5	-1.231	0.218	-1.783	0.075	4.693	0.096
X1.6	-1.230	0.219	-1.807	0.071	4.779	0.092
X1.7	-0.800	0.424	-1.340	0.180	2.436	0.296
X1.8	-0.724	0.469	-1.314	0.189	2.250	0.325
X1.9	-1.086	0.278	-1.559	0.119	3.608	0.165
X1.10	-1.268	0.205	-1.825	0.068	4.937	0.085
X1.11	-0.949	0.343	-1.566	0.117	3.351	0.187
X1.12	-0.948	0.343	-1.549	0.121	3.298	0.192
X1.13	-0.951	0.342	-1.861	0.063	4.368	0.113
X1.14	-1.038	0.299	-1.730	0.084	4.070	0.131
X1.15	-0.803	0.422	-1.280	0.201	2.284	0.319
X1.16	-0.667	0.505	-1.140	0.254	1.744	0.418
X1.17	-1.163	0.245	-1.988	0.047	5.305	0.070
X1.18	-0.849	0.396	-1.744	0.081	3.763	0.152
X1.19	-1.236	0.217	-1.703	0.089	4.426	0.109
X2.1	-1.374	0.170	-1.900	0.057	5.498	0.064
X2.2	-0.495	0.621	-0.869	0.385	1.000	0.606
X2.3	-1.244	0.213	-1.990	0.047	5.508	0.064
X2.4	-0.845	0.398	-0.434	0.665	0.902	0.637
X2.5	-0.671	0.502	-1.282	0.200	2.093	0.351
X2.6	-1.045	0.296	-1.590	0.112	3.620	0.164
X2.7	-1.061	0.289	-2.057	0.040	5.358	0.069
X2.8	-0.791	0.429	-0.994	0.320	1.614	0.446
X2.9	-1.299	0.194	-1.642	0.101	4.384	0.112
X2.10	-1.116	0.264	-1.330	0.183	3.015	0.221
X2.11	-1.206	0.228	-1.566	0.117	3.906	0.142
X2.12	-0.935	0.350	-1.559	0.119	3.304	0.192
X2.13	-0.827	0.408	-0.521	0.603	0.956	0.620
X2.14	-1.205	0.228	-1.917	0.055	5.127	0.077
X2.15	-0.819	0.413	-1.381	0.167	2.577	0.276
Y1.1	-0.816	0.415	-1.639	0.101	3.351	0.187

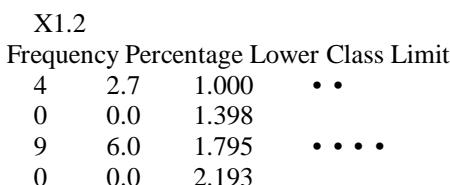
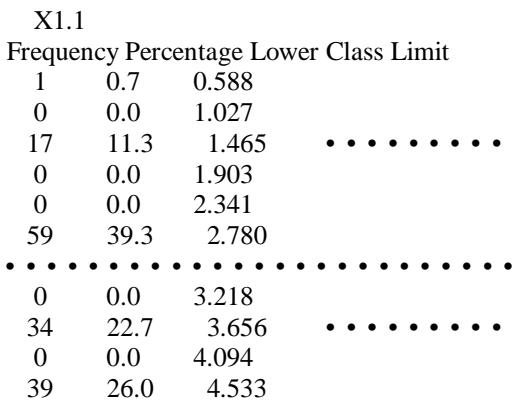
Y1.2	-1.662	0.097	-1.248	0.212		4.319	0.115
Y1.3	-1.094	0.274	-0.924	0.355		2.052	0.359
Y2.1	-0.804	0.422	-0.794	0.427		1.277	0.528
Y2.2	-1.413	0.158	-0.569	0.569		2.319	0.314
Y2.3	-1.278	0.201	-1.520	0.128		3.944	0.139
Y2.4	-1.145	0.252	-0.824	0.410		1.990	0.370

Relative Multivariate Kurtosis = 0.993

#### Test of Multivariate Normality for Continuous Variables

Value Value	Skewness			Kurtosis			Skewness and Kurtosis		
	Value	Z-Score	P-Value	Value	Z-Score	P-Value	Chi-Square	P-	P-
499.246	0.893	0.372	1750.309	1.096	0.273		1.999	0.368	

#### Histograms for Continuous Variables



0	0.0	2.590
69	46.0	2.988
•	•	•
0	0.0	3.385
25	16.7	3.783
0	0.0	4.180
43	28.7	4.578
•	•	•

### X1.3

Frequency Percentage Lower Class Limit

3	2.0	1.028	•	•						
0	0.0	1.430								
16	10.7	1.832	•	•	•	•	•	•		
0	0.0	2.233								
49	32.7	2.635								
•	•	•	•	•	•	•	•	•	•	•
0	0.0	3.037								
0	0.0	3.438								
47	31.3	3.840								
•	•	•	•	•	•	•	•	•	•	•
0	0.0	4.242								
35	23.3	4.643								
•	•	•	•	•	•	•	•	•	•	•

### X1.4

Frequency Percentage Lower Class Limit

3	2.0	0.899	•							
0	0.0	1.306								
14	9.3	1.714	•	•	•	•	•	•		
0	0.0	2.122								
0	0.0	2.529								
63	42.0	2.937								
•	•	•	•	•	•	•	•	•	•	•
0	0.0	3.344								
30	20.0	3.752	•	•	•	•	•	•	•	•
0	0.0	4.160								
40	26.7	4.567								
•	•	•	•	•	•	•	•	•	•	•

### X1.5

Frequency Percentage Lower Class Limit

4	2.7	1.194	• •
0	0.0	1.582	
13	8.7	1.971	• • • • • • •
0	0.0	2.359	
44	29.3	2.748	
• •			
0	0.0	3.136	
0	0.0	3.525	
51	34.0	3.913	
• •			
0	0.0	4.302	
38	25.3	4.690	
• •			

### X1.6

Frequency Percentage Lower Class Limit

3	2.0	1.157	• •
0	0.0	1.546	
11	7.3	1.935	• • • • • •
0	0.0	2.324	
49	32.7	2.712	
• •			
0	0.0	3.101	
0	0.0	3.490	
47	31.3	3.878	
• •			
0	0.0	4.267	
40	26.7	4.656	
• • • • • • • • • • • • • • • • • • • •			

### X1.7

Frequency Percentage Lower Class Limit

1	0.7	0.950	
0	0.0	1.357	
12	8.0	1.764	• • • • • •
0	0.0	2.171	
0	0.0	2.578	
52	34.7	2.985	
• •			
0	0.0	3.392	

53	35.3	3.799	
• • • • •	• • • • •	• • • • •	• • • • •
0	0.0	4.206	
32	21.3	4.613	• • • • •

### X1.8

Frequency Percentage Lower Class Limit

2	1.3	0.985	•
0	0.0	1.384	
9	6.0	1.783	• • • •
0	0.0	2.182	
0	0.0	2.580	
66	44.0	2.979	
• • • • •	• • • • •	• • • • •	• • • • •
0	0.0	3.378	
36	24.0	3.777	• • • • •
0	0.0	4.176	
37	24.7	4.575	• • • • •

### X1.9

Frequency Percentage Lower Class Limit

3	2.0	1.125	• •
0	0.0	1.519	
14	9.3	1.913	• • • • • • •
0	0.0	2.307	
46	30.7	2.701	
• • • • •	• • • • •	• • • • •	• • • • •
0	0.0	3.095	
0	0.0	3.489	
52	34.7	3.883	
• • • • •	• • • • •	• • • • •	• • • • •
0	0.0	4.277	
35	23.3	4.671	
• • • • •	• • • • •	• • • • •	• • • • •

### X1.10

Frequency Percentage Lower Class Limit

2	1.3	1.092	•
0	0.0	1.486	
11	7.3	1.880	• • • • •
0	0.0	2.275	

48	32.0	2.669	•
0	0.0	3.063	
0	0.0	3.458	
48	32.0	3.852	•
0	0.0	4.247	
41	27.3	4.641	•
•	•	•	•

### X1.11

Frequency Percentage Lower Class Limit

3	2.0	1.085	•
0	0.0	1.477	
10	6.7	1.869	•
0	0.0	2.261	
60	40.0	2.652	•
•	•	•	•
0	0.0	3.044	
0	0.0	3.436	
39	26.0	3.828	•
•	•	•	•
0	0.0	4.220	
38	25.3	4.612	•
•	•	•	•

### X1.12

Frequency Percentage Lower Class Limit

2	1.3	1.023	•
0	0.0	1.421	
11	7.3	1.819	•
0	0.0	2.217	
0	0.0	2.616	
57	38.0	3.014	•
•	•	•	•
0	0.0	3.412	
43	28.7	3.810	•
•	•	•	•
0	0.0	4.208	
37	24.7	4.606	•
•	•	•	•

### X1.13

Frequency	Percentage	Lower Class Limit	•
7	4.7	1.199	• • • •
0	0.0	1.588	
13	8.7	1.976	• • • • •
0	0.0	2.364	
51	34.0	2.752	
•	•	•	•
0	0.0	3.140	
0	0.0	3.529	
45	30.0	3.917	
•	•	•	•
0	0.0	4.305	
34	22.7	4.693	
•	•	•	•

### X1.14

Frequency	Percentage	Lower Class Limit	•
4	2.7	1.268	• •
8	5.3	1.646	• • • •
0	0.0	2.024	
0	0.0	2.402	
53	35.3	2.780	
•	•	•	•
0	0.0	3.158	
0	0.0	3.536	
47	31.3	3.914	
•	•	•	•
0	0.0	4.292	
38	25.3	4.670	
•	•	•	•

### X1.15

Frequency	Percentage	Lower Class Limit	•
2	1.3	0.880	•
0	0.0	1.288	
11	7.3	1.696	• • • • •
0	0.0	2.104	
0	0.0	2.511	

68	45.3	2.919	• •
0	0.0	3.327	• • • • • • • • • • • •
31	20.7	3.735	• • • • • • • • • • • •
0	0.0	4.143	• • • • • • • • • • • •
38	25.3	4.551	• • • • • • • • • • • • • • • • • • •

X1.16

Frequency Percentage Lower Class Limit

3	2.0	1.200	•
9	6.0	1.583	• • • •
0	0.0	1.965	
0	0.0	2.347	
59	39.3	2.729	• •
0	0.0	3.111	
0	0.0	3.493	
48	32.0	3.875	• • • • • • • • • • • • • • • • • •
0	0.0	4.257	
31	20.7	4.640	• • • • • • • • • • • • • • • • • • •

X1.17

Frequency Percentage Lower Class Limit

4	2.7	1.259	• •
7	4.7	1.637	• • • •
0	0.0	2.015	
0	0.0	2.393	
54	36.0	2.771	• •
0	0.0	3.149	
0	0.0	3.527	
43	28.7	3.905	• •
0	0.0	4.283	
42	28.0	4.662	• •

X1.18

Frequency Percentage Lower Class Limit

4	2.7	1.233	• •
---	-----	-------	-----

6	4.0	1.611	• •
0	0.0	1.990	
0	0.0	2.369	
61	40.7	2.748	
• •			
0	0.0	3.127	
0	0.0	3.505	
40	26.7	3.884	
• •			
0	0.0	4.263	
39	26.0	4.642	
• •			

### X1.19

Frequency Percentage Lower Class Limit

4	2.7	1.363	• •
8	5.3	1.735	• • • •
0	0.0	2.107	
0	0.0	2.479	
44	29.3	2.851	
• •			
0	0.0	3.223	
55	36.7	3.595	
• •			
0	0.0	3.967	
0	0.0	4.339	
39	26.0	4.712	
• •			

### X2.1

Frequency Percentage Lower Class Limit

3	2.0	1.188	• •
0	0.0	1.575	
11	7.3	1.961	• • • • •
0	0.0	2.348	
45	30.0	2.735	
• •			
0	0.0	3.122	
0	0.0	3.509	
49	32.7	3.896	
• •			

0	0.0	4.283	
42	28.0	4.670	
• • • • • • • • • • • • • • • • • • • •			

### X2.2

Frequency Percentage Lower Class Limit

2	1.3	1.106	•
0	0.0	1.495	
10	6.7	1.884	• • • • •
0	0.0	2.273	
62	41.3	2.662	
• • • • • • • • • • • • • • • • • • • •			
0	0.0	3.052	
0	0.0	3.441	
48	32.0	3.830	
• • • • • • • • • • • • • • • • • • • •			
0	0.0	4.219	
28	18.7	4.609	• • • • • • • • • • • • • •

### X2.3

Frequency Percentage Lower Class Limit

4	2.7	1.045	• •
0	0.0	1.443	
14	9.3	1.841	• • • • • • • •
0	0.0	2.239	
53	35.3	2.637	
• • • • • • • • • • • • • • • • • • • •			
0	0.0	3.035	
0	0.0	3.433	
38	25.3	3.831	
• • • • • • • • • • • • • • • • • • • •			
0	0.0	4.230	
41	27.3	4.628	
• • • • • • • • • • • • • • • • • • • •			

### X2.4

Frequency Percentage Lower Class Limit

2	1.3	1.255	•
0	0.0	1.640	
12	8.0	2.025	• • • • •
0	0.0	2.411	

43	28.7	2.796	• •
0	0.0	3.181	
0	0.0	3.566	
69	46.0	3.951	• •
0	0.0	4.336	
24	16.0	4.721	• • • • • • • • • • • • • • •

### X2.5

Frequency Percentage Lower Class Limit

4	2.7	1.118	• •
8	5.3	1.505	• • • •
0	0.0	1.892	
0	0.0	2.279	
68	45.3	2.667	• •
0	0.0	3.054	
0	0.0	3.441	
34	22.7	3.828	• •
0	0.0	4.215	
36	24.0	4.603	• •

### X2.6

Frequency Percentage Lower Class Limit

5	3.3	1.336	• • •
9	6.0	1.712	• • • • •
0	0.0	2.087	
0	0.0	2.463	
47	31.3	2.839	• •
0	0.0	3.214	
54	36.0	3.590	• •
0	0.0	3.966	
0	0.0	4.341	
35	23.3	4.717	• •

### X2.7

Frequency Percentage Lower Class Limit

7	4.7	1.160	• • • •
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8	5.3	1.546	• • •
0	0.0	1.932	
0	0.0	2.319	
63	42.0	2.705	
• •			
0	0.0	3.092	
0	0.0	3.478	
30	20.0	3.865	• • • • • • • • • • • • • • •
0	0.0	4.251	
42	28.0	4.637	
• •			

### X2.8

Frequency Percentage Lower Class Limit

4	2.7	1.313	• •
10	6.7	1.690	• • • • •
0	0.0	2.068	
0	0.0	2.445	
50	33.3	2.822	
• •			
0	0.0	3.200	
0	0.0	3.577	
58	38.7	3.954	
• •			
0	0.0	4.332	
28	18.7	4.709	• • • • • • • • • • • • • • •

### X2.9

Frequency Percentage Lower Class Limit

2	1.3	1.202	•
0	0.0	1.588	
10	6.7	1.973	• • • • •
0	0.0	2.359	
43	28.7	2.744	
• •			
0	0.0	3.130	
0	0.0	3.515	
55	36.7	3.901	
• •			
0	0.0	4.286	

40 26.7 4.672

• • • • • • • • • • • • • • • • • •

### X2.10

Frequency Percentage Lower Class Limit

2 1.3 1.124 •

0 0.0 1.520

14 9.3 1.916 • • • • • •

0 0.0 2.312

40 26.7 2.708

• • • • • • • • • • • • • • • •

0 0.0 3.104

0 0.0 3.500

60 40.0 3.896

• • • • • • • • • • • • • • • •

0 0.0 4.292

34 22.7 4.688 • • • • • • • •

### X2.11

Frequency Percentage Lower Class Limit

3 2.0 1.211 • •

0 0.0 1.597

12 8.0 1.984 • • • • • •

0 0.0 2.370

43 28.7 2.757

• • • • • • • • • • • • • •

0 0.0 3.144

0 0.0 3.530

55 36.7 3.917

• • • • • • • • • • • • • •

0 0.0 4.303

37 24.7 4.690

• • • • • • • • • • • • •

### X2.12

Frequency Percentage Lower Class Limit

2 1.3 1.024 •

0 0.0 1.422

10 6.7 1.819 • • • • •

0 0.0 2.216

0 0.0 2.614

59	39.3	3.011	
•	•	•	•
0	0.0	3.408	
41	27.3	3.805	
•	•	•	•
0	0.0	4.203	
38	25.3	4.600	
•	•	•	•

### X2.13

Frequency Percentage Lower Class Limit

2	1.3	1.335	•
0	0.0	1.710	
9	6.0	2.084	• • • •
0	0.0	2.459	
45	30.0	2.834	
•	•	•	•
0	0.0	3.209	
0	0.0	3.584	
68	45.3	3.959	
•	•	•	•
0	0.0	4.334	
26	17.3	4.709	• • • • • • •
•	•	•	•

### X2.14

Frequency Percentage Lower Class Limit

2	1.3	1.181	•
7	4.7	1.565	• • • •
0	0.0	1.949	
0	0.0	2.333	
52	34.7	2.717	
•	•	•	•
0	0.0	3.102	
0	0.0	3.486	
46	30.7	3.870	
•	•	•	•
0	0.0	4.254	
43	28.7	4.638	
•	•	•	•

### X2.15

Frequency Percentage Lower Class Limit

1	0.7	0.658	
0	0.0	1.087	
9	6.0	1.515	• • •
0	0.0	1.944	
0	0.0	2.372	
72	48.0	2.801	
• • •	• • •	• • •	• • •
0	0.0	3.229	
25	16.7	3.657	• • •
0	0.0	4.086	
43	28.7	4.514	• • •
• • •	• • •	• • •	• • •

Y1.1

Frequency Percentage Lower Class Limit

1	0.7	1.023	
0	0.0	1.420	
7	4.7	1.817	• • •
0	0.0	2.214	
0	0.0	2.612	
57	38.0	3.009	
• • •	• • •	• • •	• • •
0	0.0	3.406	
47	31.3	3.803	
• • •	• • •	• • •	• • •
0	0.0	4.201	
38	25.3	4.598	
• • •	• • •	• • •	• • •

Y1.2

Frequency Percentage Lower Class Limit

3	2.0	1.400	•
0	0.0	1.775	
12	8.0	2.150	• • •
0	0.0	2.526	
22	14.7	2.901	• • •
0	0.0	3.276	
69	46.0	3.651	
• • •	• • •	• • •	• • •
0	0.0	4.026	
0	0.0	4.401	

44 29.3 4.776

Y1.3

Frequency Percentage Lower Class Limit

2	1.3	1.165	•
0	0.0	1.561	
15	10.0	1.958	• • • • •
0	0.0	2.354	
34	22.7	2.750	• • • • • • •
0	0.0	3.146	
68	45.3	3.542	
0	0.0	3.938	
0	0.0	4.334	
31	20.7	4.730	• • • • • • •

Y2.1

Frequency Percentage Lower Class Limit

4	2.7	1.414	• •
8	5.3	1.783	• • •
0	0.0	2.153	
0	0.0	2.522	
47	31.3	2.892	
0	0.0	3.261	
64	42.7	3.630	
0	0.0	4.000	
0	0.0	4.369	
27	18.0	4.739	• • • • • • •

Y2.2

Frequency Percentage Lower Class Limit

3	2.0	1.610	•
7	4.7	1.964	• • •
0	0.0	2.317	
25	16.7	2.671	• • • • • • •
0	0.0	3.024	
0	0.0	3.378	

77	51.3	3.731	• •
0	0.0	4.085	
0	0.0	4.438	
38	25.3	4.792	• • • • • • • • • • • • • •

#### Y2.3

Frequency Percentage Lower Class Limit

6	4.0	1.542	• • •
6	4.0	1.904	• • •
0	0.0	2.265	
35	23.3	2.626	• • • • • • • • • • • • • • •
0	0.0	2.988	
0	0.0	3.349	
65	43.3	3.710	• • • • • • • • • • • • • • •
0	0.0	4.072	
0	0.0	4.433	
38	25.3	4.794	• • • • • • • • • • • • • •

#### Y2.4

Frequency Percentage Lower Class Limit

2	1.3	1.367	•
0	0.0	1.740	
9	6.0	2.113	• • •
0	0.0	2.486	
37	24.7	2.859	• • • • • • • • • • • • • • •
0	0.0	3.232	
69	46.0	3.605	• • • • • • • • • • • • • • •
0	0.0	3.978	
0	0.0	4.350	
33	22.0	4.723	• • • • • • • • • • • • •

#### Covariance Matrix

	X1.1	X1.2	X1.3	X1.4	X1.5	X1.6
X1.1	1.029					

X1.2	0.437	1.095				
X1.3	0.491	0.538	1.039			
X1.4	0.496	0.495	0.539	1.087		
X1.5	0.491	0.537	0.602	0.581	1.054	
X1.6	0.566	0.480	0.558	0.585	0.575	1.002
X1.7	0.305	0.325	0.373	0.330	0.348	0.421
X1.8	0.347	0.227	0.382	0.362	0.355	0.389
X1.9	0.380	0.343	0.332	0.429	0.514	0.402
X1.10	0.390	0.308	0.444	0.423	0.409	0.353
X1.11	0.423	0.349	0.332	0.216	0.381	0.344
X1.12	0.358	0.414	0.408	0.434	0.414	0.381
X1.13	0.411	0.298	0.457	0.466	0.563	0.501
X1.14	0.458	0.403	0.448	0.425	0.489	0.419
X1.15	0.364	0.414	0.434	0.400	0.406	0.421
X1.16	0.364	0.312	0.405	0.346	0.348	0.353
X1.17	0.317	0.296	0.377	0.301	0.340	0.319
X1.18	0.342	0.484	0.386	0.284	0.379	0.330
X1.19	0.397	0.423	0.412	0.399	0.431	0.369
X2.1	0.423	0.372	0.331	0.444	0.379	0.369
X2.2	0.333	0.338	0.288	0.300	0.325	0.326
X2.3	0.384	0.321	0.383	0.342	0.373	0.377
X2.4	0.239	0.342	0.355	0.249	0.413	0.332
X2.5	0.370	0.292	0.349	0.361	0.384	0.468
X2.6	0.467	0.385	0.405	0.421	0.361	0.419
X2.7	0.445	0.329	0.466	0.440	0.480	0.449
X2.8	0.380	0.345	0.395	0.343	0.385	0.311
X2.9	0.333	0.326	0.366	0.330	0.353	0.385
X2.10	0.397	0.411	0.431	0.383	0.384	0.353
X2.11	0.421	0.368	0.430	0.426	0.447	0.416
X2.12	0.310	0.372	0.384	0.361	0.402	0.434
X2.13	0.371	0.327	0.365	0.261	0.304	0.403
X2.14	0.316	0.377	0.415	0.402	0.331	0.342
X2.15	0.308	0.157	0.317	0.284	0.301	0.316
Y1.1	0.307	0.220	0.261	0.249	0.333	0.281
Y1.2	0.371	0.231	0.397	0.378	0.384	0.367
Y1.3	0.256	0.343	0.341	0.387	0.380	0.383
Y2.1	0.338	0.346	0.429	0.384	0.450	0.415
Y2.2	0.278	0.365	0.511	0.349	0.459	0.419
Y2.3	0.325	0.378	0.587	0.483	0.501	0.472
Y2.4	0.306	0.325	0.426	0.260	0.315	0.333

### Covariance Matrix

	X1.7	X1.8	X1.9	X1.10	X1.11	X1.12
X1.7	0.847					
X1.8	0.418	0.928				
X1.9	0.487	0.432	0.998			
X1.10	0.420	0.411	0.468	0.959		
X1.11	0.299	0.309	0.423	0.417	0.991	
X1.12	0.318	0.322	0.498	0.431	0.391	0.944
X1.13	0.406	0.459	0.590	0.509	0.495	0.479
X1.14	0.305	0.312	0.521	0.359	0.385	0.429
X1.15	0.400	0.427	0.446	0.362	0.263	0.398
X1.16	0.354	0.411	0.490	0.395	0.401	0.460
X1.17	0.290	0.310	0.444	0.277	0.334	0.307
X1.18	0.254	0.303	0.464	0.333	0.305	0.400
X1.19	0.302	0.324	0.498	0.396	0.365	0.409
X2.1	0.269	0.348	0.395	0.322	0.325	0.387
X2.2	0.170	0.260	0.326	0.333	0.288	0.303
X2.3	0.350	0.395	0.541	0.360	0.381	0.474
X2.4	0.339	0.312	0.429	0.297	0.364	0.322
X2.5	0.362	0.371	0.365	0.206	0.235	0.332
X2.6	0.318	0.332	0.352	0.329	0.318	0.343
X2.7	0.297	0.498	0.471	0.395	0.403	0.462
X2.8	0.328	0.358	0.342	0.272	0.267	0.258
X2.9	0.257	0.337	0.416	0.164	0.297	0.375
X2.10	0.252	0.332	0.348	0.243	0.311	0.330
X2.11	0.388	0.331	0.361	0.355	0.371	0.296
X2.12	0.302	0.350	0.434	0.320	0.222	0.289
X2.13	0.313	0.322	0.420	0.328	0.425	0.311
X2.14	0.308	0.418	0.400	0.264	0.440	0.313
X2.15	0.288	0.337	0.416	0.228	0.241	0.255
Y1.1	0.334	0.319	0.453	0.248	0.302	0.258
Y1.2	0.494	0.395	0.503	0.358	0.307	0.379
Y1.3	0.480	0.405	0.549	0.408	0.371	0.414
Y2.1	0.382	0.324	0.452	0.311	0.335	0.342
Y2.2	0.425	0.396	0.485	0.463	0.319	0.352
Y2.3	0.506	0.399	0.475	0.416	0.409	0.353
Y2.4	0.404	0.375	0.401	0.355	0.248	0.332

### Covariance Matrix

	X1.13	X1.14	X1.15	X1.16	X1.17	X1.18
X1.13	1.159					
X1.14	0.408	0.984				
X1.15	0.464	0.471	0.977			
X1.16	0.424	0.434	0.383	0.891		
X1.17	0.440	0.359	0.310	0.421	1.009	
X1.18	0.325	0.359	0.371	0.387	0.507	0.979
X1.19	0.414	0.460	0.409	0.406	0.465	0.520
X2.1	0.417	0.443	0.424	0.418	0.349	0.409
X2.2	0.335	0.286	0.229	0.284	0.438	0.427
X2.3	0.544	0.426	0.365	0.362	0.331	0.487
X2.4	0.490	0.280	0.319	0.270	0.248	0.381
X2.5	0.399	0.399	0.426	0.333	0.306	0.273
X2.6	0.371	0.466	0.438	0.289	0.311	0.436
X2.7	0.572	0.368	0.446	0.458	0.398	0.402
X2.8	0.340	0.348	0.388	0.277	0.328	0.306
X2.9	0.416	0.390	0.377	0.285	0.318	0.328
X2.10	0.460	0.372	0.340	0.259	0.257	0.340
X2.11	0.482	0.382	0.325	0.289	0.215	0.303
X2.12	0.416	0.480	0.376	0.327	0.322	0.379
X2.13	0.430	0.339	0.315	0.191	0.299	0.374
X2.14	0.293	0.275	0.265	0.234	0.223	0.302
X2.15	0.462	0.393	0.353	0.374	0.249	0.192
Y1.1	0.355	0.332	0.255	0.312	0.336	0.210
Y1.2	0.439	0.388	0.335	0.377	0.276	0.320
Y1.3	0.618	0.415	0.392	0.446	0.375	0.312
Y2.1	0.442	0.360	0.359	0.249	0.382	0.313
Y2.2	0.497	0.396	0.371	0.381	0.292	0.330
Y2.3	0.509	0.389	0.368	0.366	0.380	0.279
Y2.4	0.434	0.255	0.356	0.356	0.261	0.307

### Covariance Matrix

	X1.19	X2.1	X2.2	X2.3	X2.4	X2.5
X1.19	0.965					
X2.1	0.526	1.009				
X2.2	0.402	0.333	0.832			
X2.3	0.490	0.467	0.504	1.127		

X2.4	0.346	0.406	0.231	0.374	0.785	
X2.5	0.368	0.461	0.337	0.464	0.302	0.993
X2.6	0.456	0.360	0.493	0.611	0.336	0.454
X2.7	0.415	0.467	0.351	0.426	0.400	0.540
X2.8	0.361	0.381	0.290	0.408	0.356	0.488
X2.9	0.421	0.412	0.227	0.526	0.291	0.427
X2.10	0.402	0.331	0.221	0.407	0.346	0.379
X2.11	0.328	0.446	0.264	0.455	0.345	0.427
X2.12	0.365	0.359	0.317	0.424	0.270	0.414
X2.13	0.297	0.253	0.258	0.371	0.435	0.282
X2.14	0.285	0.270	0.178	0.381	0.267	0.397
X2.15	0.279	0.388	0.245	0.435	0.270	0.430
Y1.1	0.290	0.304	0.178	0.257	0.199	0.306
Y1.2	0.400	0.434	0.260	0.496	0.430	0.404
Y1.3	0.344	0.377	0.244	0.419	0.423	0.357
Y2.1	0.392	0.354	0.255	0.391	0.264	0.338
Y2.2	0.435	0.299	0.266	0.358	0.336	0.304
Y2.3	0.421	0.420	0.191	0.397	0.403	0.317
Y2.4	0.328	0.275	0.280	0.483	0.300	0.401

Covariance Matrix

	X2.6	X2.7	X2.8	X2.9	X2.10	X2.11
X2.6	1.003					
X2.7	0.503	1.192				
X2.8	0.478	0.554	0.903			
X2.9	0.429	0.484	0.444	0.909		
X2.10	0.474	0.482	0.453	0.512	0.922	
X2.11	0.410	0.416	0.361	0.391	0.481	0.972
X2.12	0.436	0.462	0.459	0.404	0.416	0.440
X2.13	0.394	0.382	0.330	0.360	0.451	0.420
X2.14	0.338	0.361	0.333	0.463	0.473	0.468
X2.15	0.402	0.324	0.355	0.345	0.302	0.403
Y1.1	0.236	0.435	0.338	0.313	0.275	0.306
Y1.2	0.421	0.406	0.440	0.455	0.379	0.435
Y1.3	0.287	0.456	0.359	0.359	0.346	0.440
Y2.1	0.398	0.402	0.358	0.440	0.384	0.479
Y2.2	0.366	0.353	0.338	0.335	0.375	0.378
Y2.3	0.305	0.470	0.335	0.466	0.442	0.493
Y2.4	0.364	0.370	0.371	0.318	0.304	0.407

### Covariance Matrix

	X2.12	X2.13	X2.14	X2.15	Y1.1	Y1.2
X2.12	0.941					
X2.13	0.335	0.756				
X2.14	0.366	0.438	0.909			
X2.15	0.442	0.197	0.267	0.962		
Y1.1	0.440	0.167	0.270	0.483	0.828	
Y1.2	0.362	0.316	0.356	0.433	0.458	0.941
Y1.3	0.421	0.353	0.329	0.393	0.433	0.544
Y2.1	0.376	0.334	0.408	0.385	0.439	0.414
Y2.2	0.425	0.319	0.364	0.411	0.372	0.425
Y2.3	0.357	0.373	0.454	0.368	0.455	0.432
Y2.4	0.355	0.302	0.349	0.364	0.375	0.493

### Covariance Matrix

	Y1.3	Y2.1	Y2.2	Y2.3	Y2.4
Y1.3	0.892				
Y2.1	0.474	0.850			
Y2.2	0.472	0.446	0.787		
Y2.3	0.476	0.521	0.519	0.981	
Y2.4	0.474	0.390	0.478	0.431	0.797

### Means

	X1.1	X1.2	X1.3	X1.4	X1.5	X1.6
	3.620	3.627	3.633	3.600	3.707	3.733

### Means

	X1.7	X1.8	X1.9	X1.10	X1.11	X1.12
	3.687	3.647	3.680	3.767	3.660	3.680

Means

X1.13	X1.14	X1.15	X1.16	X1.17	X1.18
3.573	3.713	3.613	3.633	3.747	3.693

Means

X1.19	X2.1	X2.2	X2.3	X2.4	X2.5
3.780	3.773	3.600	3.653	3.673	3.600

Means

X2.6	X2.7	X2.8	X2.9	X2.10	X2.11
3.700	3.613	3.640	3.807	3.733	3.740

Means

X2.12	X2.13	X2.14	X2.15	Y1.1	Y1.2
3.687	3.713	3.807	3.667	3.760	3.927

Means

Y1.3	Y2.1	Y2.2	Y2.3	Y2.4
3.740	3.680	3.933	3.820	3.813

Standard Deviations

X1.1	X1.2	X1.3	X1.4	X1.5	X1.6
1.014	1.046	1.019	1.043	1.027	1.001

Standard Deviations

X1.7	X1.8	X1.9	X1.10	X1.11	X1.12
0.921	0.963	0.999	0.979	0.995	0.972

Standard Deviations

X1.13	X1.14	X1.15	X1.16	X1.17	X1.18
1.077	0.992	0.988	0.944	1.005	0.990

Standard Deviations

X1.19	X2.1	X2.2	X2.3	X2.4	X2.5
0.982	1.004	0.912	1.062	0.886	0.997

Standard Deviations

X2.6	X2.7	X2.8	X2.9	X2.10	X2.11
1.002	1.092	0.950	0.953	0.960	0.986

Standard Deviations

X2.12	X2.13	X2.14	X2.15	Y1.1	Y1.2
0.970	0.870	0.953	0.981	0.910	0.970

Standard Deviations

Y1.3	Y2.1	Y2.2	Y2.3	Y2.4
0.944	0.922	0.887	0.990	0.893

The Problem used 135616 Bytes (= 0.2% of available workspace)

Lampiran 5 : Output LISREL

DATE: 3/21/2014

TIME: 14:10

L I S R E L 8.70

BY

Karl G. Jöreskog & Dag Sörbom

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The following lines were read from file D:\PENELITIAN\PIZZAHUT  
OUTPUT.spl:

EXPERIENTIAL MARKETING

OBSERVED VARIABLE X1.1 X1.2 X1.3 X1.4 X1.5 X1.6 X1.7 X1.8  
X1.9 X1.10 X1.11 X1.12 X1.13 X1.14 X1.15 X1.16 X1.17 X1.18 X1.19  
X2.1 X2.2 X2.3 X2.4 X2.5 X2.6 X2.7 X2.8 X2.9 X2.10 X2.11 X2.12  
X2.13 X2.14 X2.15 Y1.1 Y1.2 Y1.3 Y2.1 Y2.2 Y2.3 Y2.4

COVARIANCE MATRIX FROM FILE

D:\PENELITIAN\PIZZAHUT.COV

SAMPLE SIZE 150

LATENT VARIABLES X1 X2 Y1 Y2

RELATIONSHIPS:

X1.1=1\*X1

X1.2-X1.19=X1

X2.1=1\*X2

X2.2-X2.15=X2

Y1.1=1\*Y1

Y1.2=Y1  
 Y1.3=Y1  
 Y2.1=1\*Y2  
 Y2.2=Y2  
 Y2.3=Y2  
 Y2.4=Y2  
 Y1=X1  
 Y1=X2  
 Y2=Y1  
 Y2=X1  
 Y2=X2  
 SET ERROR VARIANCE OF X8 TO 0  
 SET ERROR VARIANCE OF Y6 TO 0  
 OPTIONS:SS SC EF RS  
 PATH DIAGRAM  
 END OF PROBLEM

Sample Size = 150

## EXPERIENTIAL MARKETING

Covariance Matrix

	Y1.1	Y1.2	Y1.3	Y2.1	Y2.2	Y2.3
Y1.1	0.83					
Y1.2	0.46	0.94				
Y1.3	0.43	0.54	0.89			
Y2.1	0.44	0.41	0.47	0.85		
Y2.2	0.37	0.42	0.47	0.45	0.79	
Y2.3	0.46	0.43	0.48	0.52	0.52	0.98
Y2.4	0.38	0.49	0.47	0.39	0.48	0.43
X1.1	0.31	0.37	0.26	0.34	0.28	0.32
X1.2	0.22	0.23	0.34	0.35	0.36	0.38
X1.3	0.26	0.40	0.34	0.43	0.51	0.59
X1.4	0.25	0.38	0.39	0.38	0.35	0.48
X1.5	0.33	0.38	0.38	0.45	0.46	0.50
X1.6	0.28	0.37	0.38	0.41	0.42	0.47
X1.7	0.33	0.49	0.48	0.38	0.42	0.51
X1.8	0.32	0.39	0.41	0.32	0.40	0.40
X1.9	0.45	0.50	0.55	0.45	0.48	0.47

X1.10	0.25	0.36	0.41	0.31	0.46	0.42
X1.11	0.30	0.31	0.37	0.33	0.32	0.41
X1.12	0.26	0.38	0.41	0.34	0.35	0.35
X1.13	0.36	0.44	0.62	0.44	0.50	0.51
X1.14	0.33	0.39	0.41	0.36	0.40	0.39
X1.15	0.25	0.33	0.39	0.36	0.37	0.37
X1.16	0.31	0.38	0.45	0.25	0.38	0.37
X1.17	0.34	0.28	0.37	0.38	0.29	0.38
X1.18	0.21	0.32	0.31	0.31	0.33	0.28
X1.19	0.29	0.40	0.34	0.39	0.43	0.42
X2.1	0.30	0.43	0.38	0.35	0.30	0.42
X2.2	0.18	0.26	0.24	0.25	0.27	0.19
X2.3	0.26	0.50	0.42	0.39	0.36	0.40
X2.4	0.20	0.43	0.42	0.26	0.34	0.40
X2.5	0.31	0.40	0.36	0.34	0.30	0.32
X2.6	0.24	0.42	0.29	0.40	0.37	0.31
X2.7	0.44	0.41	0.46	0.40	0.35	0.47
X2.8	0.34	0.44	0.36	0.36	0.34	0.34
X2.9	0.31	0.45	0.36	0.44	0.34	0.47
X2.10	0.28	0.38	0.35	0.38	0.38	0.44
X2.11	0.31	0.43	0.44	0.48	0.38	0.49
X2.12	0.44	0.36	0.42	0.38	0.42	0.36
X2.13	0.17	0.32	0.35	0.33	0.32	0.37
X2.14	0.27	0.36	0.33	0.41	0.36	0.45
X2.15	0.48	0.43	0.39	0.39	0.41	0.37

Covariance Matrix

	Y2.4	X1.1	X1.2	X1.3	X1.4	X1.5
Y2.4	0.80					
X1.1	0.31	1.03				
X1.2	0.33	0.44	1.09			
X1.3	0.43	0.49	0.54	1.04		
X1.4	0.26	0.50	0.50	0.54	1.09	
X1.5	0.32	0.49	0.54	0.60	0.58	1.05
X1.6	0.33	0.57	0.48	0.56	0.59	0.57
X1.7	0.40	0.30	0.33	0.37	0.33	0.35
X1.8	0.38	0.35	0.23	0.38	0.36	0.35
X1.9	0.40	0.38	0.34	0.33	0.43	0.51
X1.10	0.36	0.39	0.31	0.44	0.42	0.41

X1.11	0.25	0.42	0.35	0.33	0.22	0.38
X1.12	0.33	0.36	0.41	0.41	0.43	0.41
X1.13	0.43	0.41	0.30	0.46	0.47	0.56
X1.14	0.25	0.46	0.40	0.45	0.43	0.49
X1.15	0.36	0.36	0.41	0.43	0.40	0.41
X1.16	0.36	0.36	0.31	0.41	0.35	0.35
X1.17	0.26	0.32	0.30	0.38	0.30	0.34
X1.18	0.31	0.34	0.48	0.39	0.28	0.38
X1.19	0.33	0.40	0.42	0.41	0.40	0.43
X2.1	0.28	0.42	0.37	0.33	0.44	0.38
X2.2	0.28	0.33	0.34	0.29	0.30	0.32
X2.3	0.48	0.38	0.32	0.38	0.34	0.37
X2.4	0.30	0.24	0.34	0.36	0.25	0.41
X2.5	0.40	0.37	0.29	0.35	0.36	0.38
X2.6	0.36	0.47	0.39	0.41	0.42	0.36
X2.7	0.37	0.44	0.33	0.47	0.44	0.48
X2.8	0.37	0.38	0.34	0.39	0.34	0.39
X2.9	0.32	0.33	0.33	0.37	0.33	0.35
X2.10	0.30	0.40	0.41	0.43	0.38	0.38
X2.11	0.41	0.42	0.37	0.43	0.43	0.45
X2.12	0.35	0.31	0.37	0.38	0.36	0.40
X2.13	0.30	0.37	0.33	0.37	0.26	0.30
X2.14	0.35	0.32	0.38	0.42	0.40	0.33
X2.15	0.36	0.31	0.16	0.32	0.28	0.30

### Covariance Matrix

	X1.6	X1.7	X1.8	X1.9	X1.10	X1.11
X1.6	1.00					
X1.7	0.42	0.85				
X1.8	0.39	0.42	0.93			
X1.9	0.40	0.49	0.43	1.00		
X1.10	0.35	0.42	0.41	0.47	0.96	
X1.11	0.34	0.30	0.31	0.42	0.42	0.99
X1.12	0.38	0.32	0.32	0.50	0.43	0.39
X1.13	0.50	0.41	0.46	0.59	0.51	0.49
X1.14	0.42	0.31	0.31	0.52	0.36	0.38
X1.15	0.42	0.40	0.43	0.45	0.36	0.26
X1.16	0.35	0.35	0.41	0.49	0.40	0.40
X1.17	0.32	0.29	0.31	0.44	0.28	0.33

X1.18	0.33	0.25	0.30	0.46	0.33	0.30
X1.19	0.37	0.30	0.32	0.50	0.40	0.36
X2.1	0.37	0.27	0.35	0.39	0.32	0.33
X2.2	0.33	0.17	0.26	0.33	0.33	0.29
X2.3	0.38	0.35	0.39	0.54	0.36	0.38
X2.4	0.33	0.34	0.31	0.43	0.30	0.36
X2.5	0.47	0.36	0.37	0.36	0.21	0.24
X2.6	0.42	0.32	0.33	0.35	0.33	0.32
X2.7	0.45	0.30	0.50	0.47	0.40	0.40
X2.8	0.31	0.33	0.36	0.34	0.27	0.27
X2.9	0.38	0.26	0.34	0.42	0.16	0.30
X2.10	0.35	0.25	0.33	0.35	0.24	0.31
X2.11	0.42	0.39	0.33	0.36	0.35	0.37
X2.12	0.43	0.30	0.35	0.43	0.32	0.22
X2.13	0.40	0.31	0.32	0.42	0.33	0.43
X2.14	0.34	0.31	0.42	0.40	0.26	0.44
X2.15	0.32	0.29	0.34	0.42	0.23	0.24

Covariance Matrix

	X1.12	X1.13	X1.14	X1.15	X1.16	X1.17
X1.12	0.94					
X1.13	0.48	1.16				
X1.14	0.43	0.41	0.98			
X1.15	0.40	0.46	0.47	0.98		
X1.16	0.46	0.42	0.43	0.38	0.89	
X1.17	0.31	0.44	0.36	0.31	0.42	1.01
X1.18	0.40	0.32	0.36	0.37	0.39	0.51
X1.19	0.41	0.41	0.46	0.41	0.41	0.46
X2.1	0.39	0.42	0.44	0.42	0.42	0.35
X2.2	0.30	0.34	0.29	0.23	0.28	0.44
X2.3	0.47	0.54	0.43	0.36	0.36	0.33
X2.4	0.32	0.49	0.28	0.32	0.27	0.25
X2.5	0.33	0.40	0.40	0.43	0.33	0.31
X2.6	0.34	0.37	0.47	0.44	0.29	0.31
X2.7	0.46	0.57	0.37	0.45	0.46	0.40
X2.8	0.26	0.34	0.35	0.39	0.28	0.33
X2.9	0.37	0.42	0.39	0.38	0.29	0.32
X2.10	0.33	0.46	0.37	0.34	0.26	0.26
X2.11	0.30	0.48	0.38	0.33	0.29	0.22

X2.12	0.29	0.42	0.48	0.38	0.33	0.32
X2.13	0.31	0.43	0.34	0.31	0.19	0.30
X2.14	0.31	0.29	0.27	0.26	0.23	0.22
X2.15	0.26	0.46	0.39	0.35	0.37	0.25

Covariance Matrix

	X1.18	X1.19	X2.1	X2.2	X2.3	X2.4
X1.18	0.98					
X1.19	0.52	0.96				
X2.1	0.41	0.53	1.01			
X2.2	0.43	0.40	0.33	0.83		
X2.3	0.49	0.49	0.47	0.50	1.13	
X2.4	0.38	0.35	0.41	0.23	0.37	0.79
X2.5	0.27	0.37	0.46	0.34	0.46	0.30
X2.6	0.44	0.46	0.36	0.49	0.61	0.34
X2.7	0.40	0.41	0.47	0.35	0.43	0.40
X2.8	0.31	0.36	0.38	0.29	0.41	0.36
X2.9	0.33	0.42	0.41	0.23	0.53	0.29
X2.10	0.34	0.40	0.33	0.22	0.41	0.35
X2.11	0.30	0.33	0.45	0.26	0.46	0.34
X2.12	0.38	0.37	0.36	0.32	0.42	0.27
X2.13	0.37	0.30	0.25	0.26	0.37	0.44
X2.14	0.30	0.29	0.27	0.18	0.38	0.27
X2.15	0.19	0.28	0.39	0.25	0.44	0.27

Covariance Matrix

	X2.5	X2.6	X2.7	X2.8	X2.9	X2.10
X2.5	0.99					
X2.6	0.45	1.00				
X2.7	0.54	0.50	1.19			
X2.8	0.49	0.48	0.55	0.90		
X2.9	0.43	0.43	0.48	0.44	0.91	
X2.10	0.38	0.47	0.48	0.45	0.51	0.92
X2.11	0.43	0.41	0.42	0.36	0.39	0.48
X2.12	0.41	0.44	0.46	0.46	0.40	0.42
X2.13	0.28	0.39	0.38	0.33	0.36	0.45
X2.14	0.40	0.34	0.36	0.33	0.46	0.47

X2.15    0.43    0.40    0.32    0.35    0.34    0.30

### Covariance Matrix

	X2.11	X2.12	X2.13	X2.14	X2.15
X2.11	0.97				
X2.12	0.44	0.94			
X2.13	0.42	0.33	0.76		
X2.14	0.47	0.37	0.44	0.91	
X2.15	0.40	0.44	0.20	0.27	0.96

## EXPERIENTIAL MARKETING

Number of Iterations = 29

LISREL Estimates (Maximum Likelihood)

### Measurement Equations

Y1.1 = 1.00\*Y1, Errorvar.= 0.46 , R<sup>2</sup> = 0.45  
(0.060)  
7.61

Y1.2 = 1.20\*Y1, Errorvar.= 0.41 , R<sup>2</sup> = 0.57  
(0.15)                 (0.059)  
7.90                 6.93

Y1.3 = 1.22\*Y1, Errorvar.= 0.34 , R<sup>2</sup> = 0.61  
(0.15)                 (0.053)  
8.17                 6.49

Y2.1 = 1.00\*Y2, Errorvar.= 0.40 , R<sup>2</sup> = 0.52  
(0.053)  
7.62

Y2.2 = 1.04\*Y2, Errorvar.= 0.31 , R<sup>2</sup> = 0.61  
(0.11)                 (0.043)

9.20                  7.16

Y2.3 = 1.10\*Y2, Errorvar.= 0.44 , R<sup>2</sup> = 0.55  
(0.13)              (0.059)  
8.72                7.51

Y2.4 = 0.96\*Y2, Errorvar.= 0.39 , R<sup>2</sup> = 0.51  
(0.11)              (0.051)  
8.44                7.66

X1.1 = 1.00\*X1, Errorvar.= 0.63 , R<sup>2</sup> = 0.39  
(0.076)  
8.32

X1.2 = 0.97\*X1, Errorvar.= 0.72 , R<sup>2</sup> = 0.34  
(0.15)              (0.086)  
6.30                8.37

X1.3 = 1.11\*X1, Errorvar.= 0.55 , R<sup>2</sup> = 0.47  
(0.15)              (0.068)  
7.16                8.19

X1.4 = 1.04\*X1, Errorvar.= 0.66 , R<sup>2</sup> = 0.40  
(0.16)              (0.079)  
6.69                8.30

X1.5 = 1.13\*X1, Errorvar.= 0.55 , R<sup>2</sup> = 0.48  
(0.16)              (0.067)  
7.24                8.16

X1.6 = 1.08\*X1, Errorvar.= 0.54 , R<sup>2</sup> = 0.46  
(0.15)              (0.066)  
7.11                8.20

X1.7 = 0.91\*X1, Errorvar.= 0.52 , R<sup>2</sup> = 0.39  
(0.14)              (0.062)  
6.64                8.31

X1.8 = 0.93\*X1, Errorvar.= 0.59 , R<sup>2</sup> = 0.37  
(0.14)              (0.070)

	6.50	8.34
X1.9 = 1.15*X1, Errorvar.= 0.47 , R <sup>2</sup> = 0.53		
(0.15)	(0.058)	
7.49	8.07	
X1.10 = 0.97*X1, Errorvar.= 0.59 , R <sup>2</sup> = 0.39		
(0.15)	(0.070)	
6.66	8.31	
X1.11 = 0.89*X1, Errorvar.= 0.68 , R <sup>2</sup> = 0.32		
(0.15)	(0.080)	
6.13	8.40	
X1.12 = 0.99*X1, Errorvar.= 0.55 , R <sup>2</sup> = 0.41		
(0.15)	(0.067)	
6.82	8.28	
X1.13 = 1.17*X1, Errorvar.= 0.62 , R <sup>2</sup> = 0.46		
(0.16)	(0.076)	
7.14	8.19	
X1.14 = 1.04*X1, Errorvar.= 0.56 , R <sup>2</sup> = 0.43		
(0.15)	(0.068)	
6.94	8.25	
X1.15 = 0.99*X1, Errorvar.= 0.59 , R <sup>2</sup> = 0.40		
(0.15)	(0.071)	
6.73	8.30	
X1.16 = 0.96*X1, Errorvar.= 0.53 , R <sup>2</sup> = 0.41		
(0.14)	(0.064)	
6.80	8.28	
X1.17 = 0.88*X1, Errorvar.= 0.70 , R <sup>2</sup> = 0.30		
(0.15)	(0.083)	
6.01	8.41	
X1.18 = 0.92*X1, Errorvar.= 0.64 , R <sup>2</sup> = 0.34		
(0.15)	(0.077)	
6.33	8.37	

X1.19 = 1.03\*X1, Errorvar.= 0.54 , R<sup>2</sup> = 0.44  
(0.15) (0.066)  
6.96 8.24

X2.1 = 1.00\*X2, Errorvar.= 0.63 , R<sup>2</sup> = 0.38  
(0.076)  
8.26

X2.2 = 0.78\*X2, Errorvar.= 0.60 , R<sup>2</sup> = 0.28  
(0.14) (0.071)  
5.75 8.39

X2.3 = 1.16\*X2, Errorvar.= 0.61 , R<sup>2</sup> = 0.45  
(0.17) (0.076)  
6.98 8.12

X2.4 = 0.88\*X2, Errorvar.= 0.49 , R<sup>2</sup> = 0.38  
(0.14) (0.059)  
6.47 8.26

X2.5 = 1.05\*X2, Errorvar.= 0.57 , R<sup>2</sup> = 0.42  
(0.15) (0.070)  
6.78 8.18

X2.6 = 1.11\*X2, Errorvar.= 0.53 , R<sup>2</sup> = 0.47  
(0.16) (0.066)  
7.05 8.09

X2.7 = 1.17\*X2, Errorvar.= 0.67 , R<sup>2</sup> = 0.44  
(0.17) (0.082)  
6.88 8.15

X2.8 = 1.04\*X2, Errorvar.= 0.49 , R<sup>2</sup> = 0.45  
(0.15) (0.061)  
6.98 8.12

X2.9 = 1.05\*X2, Errorvar.= 0.49 , R<sup>2</sup> = 0.47  
(0.15) (0.060)  
7.04 8.10

X2.10 = 1.06\*X2, Errorvar.= 0.49 , R<sup>2</sup> = 0.46  
(0.15) (0.061)  
7.03 8.10

X2.11 = 1.07\*X2, Errorvar.= 0.53 , R<sup>2</sup> = 0.45  
(0.15) (0.066)  
6.95 8.13

X2.12 = 1.03\*X2, Errorvar.= 0.53 , R<sup>2</sup> = 0.43  
(0.15) (0.065)  
6.85 8.16

X2.13 = 0.91\*X2, Errorvar.= 0.44 , R<sup>2</sup> = 0.42  
(0.13) (0.053)  
6.78 8.18

X2.14 = 0.94\*X2, Errorvar.= 0.57 , R<sup>2</sup> = 0.37  
(0.15) (0.069)  
6.46 8.27

X2.15 = 0.90\*X2, Errorvar.= 0.65 , R<sup>2</sup> = 0.32  
(0.15) (0.078)  
6.10 8.34

### Structural Equations

Y1 = 0.43\*X1 + 0.42\*X2, Errorvar.= 0.10 , R<sup>2</sup> = 0.72  
(0.18) (0.18) (0.032)  
2.37 2.31 3.27

Y2 = 0.66\*Y1 + 0.38\*X1 + 0.038\*X2, Errorvar.= 0.043 , R<sup>2</sup> = 0.90  
(0.19) (0.18) (0.18) (0.023)  
3.55 2.11 0.22 1.85

### Reduced Form Equations

Y1 = 0.43\*X1 + 0.42\*X2, Errorvar.= 0.10, R<sup>2</sup> = 0.72  
(0.18) (0.18)

2.37 2.31

$Y_2 = 0.66 * X_1 + 0.32 * X_2$ , Errorvar.= 0.089,  $R^2 = 0.80$   
(0.18) (0.17)  
3.61 1.87

#### Covariance Matrix of Independent Variables

	X1	X2
X1	0.40 (0.10)	
X2	0.34 (0.07)	0.38 (0.09)

#### Covariance Matrix of Latent Variables

	Y1	Y2	X1	X2
Y1	0.37			
Y2	0.38	0.45		
X1	0.32	0.37	0.40	
X2	0.31	0.35	0.34	0.38

#### Goodness of Fit Statistics

Degrees of Freedom = 773  
Minimum Fit Function Chi-Square = 1211.62 (P = 0.0)  
Normal Theory Weighted Least Squares Chi-Square = 1159.40 (P = 0.0)  
Estimated Non-centrality Parameter (NCP) = 386.40  
90 Percent Confidence Interval for NCP = (298.89 ; 481.86)

Minimum Fit Function Value = 8.13  
Population Discrepancy Function Value (F0) = 2.59

90 Percent Confidence Interval for F0 = (2.01 ; 3.23)  
Root Mean Square Error of Approximation (RMSEA) = 0.058  
90 Percent Confidence Interval for RMSEA = (0.051 ; 0.065)  
P-Value for Test of Close Fit (RMSEA < 0.05) = 0.032

Expected Cross-Validation Index (ECVI) = 8.96  
90 Percent Confidence Interval for ECVI = (8.38 ; 9.60)  
ECVI for Saturated Model = 11.56  
ECVI for Independence Model = 131.73

Chi-Square for Independence Model with 820 Degrees of Freedom = 19545.38

Independence AIC = 19627.38

Model AIC = 1335.40

Saturated AIC = 1722.00

Independence CAIC = 19791.82

Model CAIC = 1688.33

Saturated CAIC = 5175.16

Normed Fit Index (NFI) = 0.94

Non-Normed Fit Index (NNFI) = 0.98

Parsimony Normed Fit Index (PNFI) = 0.88

Comparative Fit Index (CFI) = 0.98

Incremental Fit Index (IFI) = 0.98

Relative Fit Index (RFI) = 0.93

Critical N (CN) = 107.67

Root Mean Square Residual (RMR) = 0.056

Standardized RMR = 0.059

Goodness of Fit Index (GFI) = 0.72

Adjusted Goodness of Fit Index (AGFI) = 0.69

Parsimony Goodness of Fit Index (PGFI) = 0.65

## EXPERIENTIAL MARKETING

Fitted Covariance Matrix

Y1.1      Y1.2      Y1.3      Y2.1      Y2.2      Y2.3

----- ----- ----- ----- ----- -----

Y1.1	0.83					
Y1.2	0.44	0.94				
Y1.3	0.45	0.54	0.89			
Y2.1	0.38	0.45	0.46	0.85		
Y2.2	0.39	0.47	0.47	0.46	0.79	
Y2.3	0.41	0.49	0.50	0.49	0.51	0.98
Y2.4	0.36	0.43	0.44	0.43	0.44	0.47
X1.1	0.32	0.38	0.38	0.37	0.39	0.41
X1.2	0.31	0.37	0.37	0.36	0.37	0.40
X1.3	0.35	0.42	0.43	0.41	0.43	0.45
X1.4	0.33	0.39	0.40	0.39	0.40	0.42
X1.5	0.36	0.43	0.43	0.42	0.44	0.46
X1.6	0.34	0.41	0.41	0.40	0.42	0.44
X1.7	0.29	0.34	0.35	0.34	0.35	0.37
X1.8	0.29	0.35	0.36	0.34	0.36	0.38
X1.9	0.36	0.44	0.44	0.43	0.44	0.47
X1.10	0.31	0.37	0.37	0.36	0.37	0.40
X1.11	0.28	0.34	0.34	0.33	0.34	0.36
X1.12	0.31	0.38	0.38	0.37	0.38	0.40
X1.13	0.37	0.44	0.45	0.43	0.45	0.48
X1.14	0.33	0.39	0.40	0.38	0.40	0.42
X1.15	0.31	0.38	0.38	0.37	0.38	0.41
X1.16	0.30	0.36	0.37	0.36	0.37	0.39
X1.17	0.28	0.33	0.34	0.33	0.34	0.36
X1.18	0.29	0.35	0.35	0.34	0.36	0.38
X1.19	0.33	0.39	0.40	0.38	0.40	0.42
X2.1	0.31	0.37	0.38	0.35	0.36	0.38
X2.2	0.24	0.29	0.29	0.27	0.28	0.30
X2.3	0.36	0.43	0.44	0.40	0.42	0.44
X2.4	0.27	0.33	0.33	0.31	0.32	0.34
X2.5	0.32	0.39	0.39	0.37	0.38	0.40
X2.6	0.34	0.41	0.42	0.39	0.40	0.43
X2.7	0.36	0.43	0.44	0.41	0.42	0.45
X2.8	0.32	0.38	0.39	0.36	0.38	0.40
X2.9	0.33	0.39	0.40	0.37	0.38	0.40
X2.10	0.33	0.39	0.40	0.37	0.38	0.41
X2.11	0.33	0.40	0.40	0.37	0.39	0.41
X2.12	0.32	0.38	0.39	0.36	0.37	0.40
X2.13	0.28	0.34	0.34	0.32	0.33	0.35
X2.14	0.29	0.35	0.35	0.33	0.34	0.36
X2.15	0.28	0.34	0.34	0.32	0.33	0.35

### Fitted Covariance Matrix

	Y2.4	X1.1	X1.2	X1.3	X1.4	X1.5
Y2.4	0.80					
X1.1	0.36	1.03				
X1.2	0.35	0.38	1.09			
X1.3	0.39	0.44	0.43	1.04		
X1.4	0.37	0.41	0.40	0.46	1.09	
X1.5	0.40	0.45	0.43	0.50	0.47	1.05
X1.6	0.38	0.43	0.41	0.47	0.45	0.48
X1.7	0.32	0.36	0.35	0.40	0.38	0.41
X1.8	0.33	0.37	0.36	0.41	0.38	0.42
X1.9	0.41	0.46	0.44	0.51	0.48	0.52
X1.10	0.35	0.38	0.37	0.43	0.40	0.44
X1.11	0.32	0.35	0.34	0.39	0.37	0.40
X1.12	0.35	0.39	0.38	0.44	0.41	0.45
X1.13	0.42	0.46	0.45	0.51	0.48	0.52
X1.14	0.37	0.41	0.40	0.45	0.43	0.46
X1.15	0.35	0.39	0.38	0.44	0.41	0.45
X1.16	0.34	0.38	0.37	0.42	0.40	0.43
X1.17	0.31	0.35	0.34	0.39	0.36	0.39
X1.18	0.33	0.37	0.35	0.41	0.38	0.41
X1.19	0.37	0.41	0.40	0.45	0.42	0.46
X2.1	0.34	0.34	0.33	0.38	0.36	0.39
X2.2	0.26	0.27	0.26	0.30	0.28	0.31
X2.3	0.39	0.40	0.39	0.44	0.42	0.45
X2.4	0.29	0.30	0.29	0.34	0.32	0.34
X2.5	0.35	0.36	0.35	0.40	0.38	0.41
X2.6	0.37	0.38	0.37	0.42	0.40	0.43
X2.7	0.39	0.40	0.39	0.45	0.42	0.46
X2.8	0.35	0.36	0.35	0.40	0.37	0.40
X2.9	0.35	0.36	0.35	0.40	0.38	0.41
X2.10	0.35	0.36	0.35	0.40	0.38	0.41
X2.11	0.36	0.37	0.36	0.41	0.38	0.42
X2.12	0.35	0.36	0.35	0.39	0.37	0.40
X2.13	0.31	0.32	0.31	0.35	0.33	0.36
X2.14	0.32	0.33	0.32	0.36	0.34	0.37
X2.15	0.30	0.31	0.30	0.35	0.32	0.35

### Fitted Covariance Matrix

	X1.6	X1.7	X1.8	X1.9	X1.10	X1.11
X1.6	1.00					
X1.7	0.39	0.85				
X1.8	0.40	0.33	0.93			
X1.9	0.49	0.42	0.42	1.00		
X1.10	0.41	0.35	0.36	0.44	0.96	
X1.11	0.38	0.32	0.33	0.41	0.34	0.99
X1.12	0.42	0.36	0.36	0.45	0.38	0.35
X1.13	0.50	0.42	0.43	0.53	0.45	0.41
X1.14	0.44	0.37	0.38	0.47	0.40	0.37
X1.15	0.42	0.36	0.37	0.45	0.38	0.35
X1.16	0.41	0.35	0.35	0.44	0.37	0.34
X1.17	0.38	0.32	0.32	0.40	0.34	0.31
X1.18	0.39	0.33	0.34	0.42	0.36	0.33
X1.19	0.44	0.37	0.38	0.47	0.40	0.36
X2.1	0.37	0.31	0.32	0.40	0.33	0.31
X2.2	0.29	0.25	0.25	0.31	0.26	0.24
X2.3	0.43	0.36	0.37	0.46	0.39	0.36
X2.4	0.33	0.28	0.28	0.35	0.29	0.27
X2.5	0.39	0.33	0.34	0.42	0.35	0.32
X2.6	0.41	0.35	0.35	0.44	0.37	0.34
X2.7	0.44	0.37	0.37	0.46	0.39	0.36
X2.8	0.39	0.33	0.33	0.41	0.35	0.32
X2.9	0.39	0.33	0.34	0.42	0.35	0.32
X2.10	0.39	0.33	0.34	0.42	0.35	0.33
X2.11	0.40	0.34	0.34	0.43	0.36	0.33
X2.12	0.38	0.32	0.33	0.41	0.35	0.32
X2.13	0.34	0.29	0.29	0.36	0.31	0.28
X2.14	0.35	0.30	0.30	0.37	0.32	0.29
X2.15	0.34	0.28	0.29	0.36	0.30	0.28

### Fitted Covariance Matrix

	X1.12	X1.13	X1.14	X1.15	X1.16	X1.17
X1.12	0.94					
X1.13	0.46	1.16				
X1.14	0.41	0.48	0.98			

X1.15	0.39	0.46	0.41	0.98		
X1.16	0.38	0.44	0.39	0.38	0.89	
X1.17	0.35	0.41	0.36	0.35	0.34	1.01
X1.18	0.36	0.43	0.38	0.36	0.35	0.32
X1.19	0.41	0.48	0.42	0.41	0.39	0.36
X2.1	0.34	0.40	0.36	0.34	0.33	0.30
X2.2	0.27	0.32	0.28	0.27	0.26	0.24
X2.3	0.40	0.47	0.41	0.40	0.38	0.35
X2.4	0.30	0.35	0.31	0.30	0.29	0.27
X2.5	0.36	0.42	0.37	0.36	0.35	0.32
X2.6	0.38	0.45	0.40	0.38	0.37	0.34
X2.7	0.40	0.47	0.42	0.40	0.39	0.36
X2.8	0.35	0.42	0.37	0.36	0.34	0.31
X2.9	0.36	0.42	0.38	0.36	0.35	0.32
X2.10	0.36	0.43	0.38	0.36	0.35	0.32
X2.11	0.37	0.43	0.38	0.37	0.35	0.33
X2.12	0.35	0.42	0.37	0.35	0.34	0.31
X2.13	0.31	0.37	0.33	0.31	0.30	0.28
X2.14	0.32	0.38	0.34	0.32	0.31	0.29
X2.15	0.31	0.36	0.32	0.31	0.30	0.27

Fitted Covariance Matrix

	X1.18	X1.19	X2.1	X2.2	X2.3	X2.4
X1.18	0.98					
X1.19	0.38	0.96				
X2.1	0.32	0.36	1.01			
X2.2	0.25	0.28	0.30	0.83		
X2.3	0.37	0.41	0.44	0.35	1.13	
X2.4	0.28	0.31	0.34	0.26	0.39	0.79
X2.5	0.33	0.37	0.40	0.31	0.46	0.35
X2.6	0.35	0.39	0.42	0.33	0.49	0.37
X2.7	0.37	0.42	0.45	0.35	0.52	0.39
X2.8	0.33	0.37	0.40	0.31	0.46	0.35
X2.9	0.34	0.37	0.40	0.32	0.47	0.35
X2.10	0.34	0.38	0.40	0.32	0.47	0.36
X2.11	0.34	0.38	0.41	0.32	0.47	0.36
X2.12	0.33	0.37	0.39	0.31	0.46	0.35
X2.13	0.29	0.33	0.35	0.27	0.40	0.31
X2.14	0.30	0.33	0.36	0.28	0.42	0.32

X2.15	0.29	0.32	0.35	0.27	0.40	0.30
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Fitted Covariance Matrix

	X2.5	X2.6	X2.7	X2.8	X2.9	X2.10
X2.5	0.99					
X2.6	0.44	1.00				
X2.7	0.47	0.50	1.19			
X2.8	0.42	0.44	0.46	0.90		
X2.9	0.42	0.45	0.47	0.42	0.91	
X2.10	0.42	0.45	0.47	0.42	0.43	0.92
X2.11	0.43	0.45	0.48	0.42	0.43	0.43
X2.12	0.41	0.44	0.46	0.41	0.42	0.42
X2.13	0.37	0.39	0.41	0.36	0.37	0.37
X2.14	0.38	0.40	0.42	0.37	0.38	0.38
X2.15	0.36	0.38	0.40	0.36	0.36	0.37

Fitted Covariance Matrix

	X2.11	X2.12	X2.13	X2.14	X2.15
X2.11	0.97				
X2.12	0.42	0.94			
X2.13	0.37	0.36	0.76		
X2.14	0.39	0.37	0.33	0.91	
X2.15	0.37	0.36	0.32	0.33	0.96

Fitted Residuals

	Y1.1	Y1.2	Y1.3	Y2.1	Y2.2	Y2.3
Y1.1	0.00					
Y1.2	0.01	0.00				
Y1.3	-0.02	0.00	0.00			
Y2.1	0.06	-0.04	0.02	0.00		
Y2.2	-0.02	-0.04	0.00	-0.02	0.00	
Y2.3	0.04	-0.06	-0.03	0.03	0.01	0.00
Y2.4	0.01	0.06	0.04	-0.04	0.04	-0.04
X1.1	-0.01	-0.01	-0.13	-0.03	-0.11	-0.08
X1.2	-0.09	-0.14	-0.03	-0.01	-0.01	-0.02

X1.3	-0.09	-0.02	-0.08	0.02	0.08	0.14
X1.4	-0.08	-0.02	-0.01	0.00	-0.05	0.06
X1.5	-0.02	-0.04	-0.05	0.03	0.02	0.04
X1.6	-0.06	-0.04	-0.03	0.01	0.00	0.03
X1.7	0.05	0.15	0.13	0.04	0.07	0.13
X1.8	0.03	0.04	0.05	-0.02	0.04	0.02
X1.9	0.09	0.07	0.11	0.02	0.04	0.00
X1.10	-0.06	-0.01	0.03	-0.05	0.09	0.02
X1.11	0.02	-0.03	0.03	0.00	-0.02	0.05
X1.12	-0.06	0.00	0.03	-0.03	-0.03	-0.05
X1.13	-0.01	0.00	0.17	0.01	0.05	0.03
X1.14	0.01	0.00	0.02	-0.02	0.00	-0.03
X1.15	-0.06	-0.04	0.01	-0.01	-0.01	-0.04
X1.16	0.01	0.01	0.08	-0.11	0.01	-0.03
X1.17	0.06	-0.06	0.04	0.05	-0.05	0.02
X1.18	-0.08	-0.03	-0.04	-0.03	-0.03	-0.10
X1.19	-0.03	0.01	-0.05	0.01	0.04	0.00
X2.1	-0.01	0.06	0.00	0.00	-0.06	0.04
X2.2	-0.06	-0.03	-0.05	-0.02	-0.02	-0.11
X2.3	-0.10	0.07	-0.02	-0.01	-0.06	-0.05
X2.4	-0.07	0.10	0.09	-0.04	0.02	0.07
X2.5	-0.02	0.01	-0.04	-0.03	-0.08	-0.09
X2.6	-0.11	0.01	-0.13	0.01	-0.04	-0.12
X2.7	0.07	-0.03	0.02	-0.01	-0.07	0.02
X2.8	0.02	0.06	-0.03	0.00	-0.04	-0.06
X2.9	-0.01	0.06	-0.04	0.07	-0.05	0.06
X2.10	-0.05	-0.01	-0.05	0.01	-0.01	0.04
X2.11	-0.03	0.04	0.04	0.10	-0.01	0.08
X2.12	0.12	-0.02	0.03	0.01	0.05	-0.04
X2.13	-0.12	-0.02	0.01	0.01	-0.01	0.02
X2.14	-0.02	0.01	-0.03	0.08	0.02	0.09
X2.15	0.20	0.10	0.05	0.07	0.08	0.02

### Fitted Residuals

	Y2.4	X1.1	X1.2	X1.3	X1.4	X1.5
Y2.4	0.00					
X1.1	-0.05	0.00				
X1.2	-0.02	0.05	0.00			
X1.3	0.03	0.05	0.11	0.00		

X1.4	-0.11	0.08	0.10	0.08	0.00	
X1.5	-0.09	0.04	0.10	0.10	0.11	0.00
X1.6	-0.05	0.14	0.07	0.08	0.14	0.09
X1.7	0.08	-0.06	-0.02	-0.03	-0.05	-0.06
X1.8	0.04	-0.02	-0.13	-0.02	-0.02	-0.06
X1.9	-0.01	-0.08	-0.10	-0.17	-0.05	0.00
X1.10	0.01	0.01	-0.06	0.02	0.02	-0.03
X1.11	-0.07	0.07	0.01	-0.06	-0.15	-0.02
X1.12	-0.02	-0.04	0.03	-0.03	0.02	-0.03
X1.13	0.02	-0.05	-0.15	-0.05	-0.01	0.04
X1.14	-0.11	0.05	0.01	-0.01	0.00	0.02
X1.15	0.00	-0.03	0.03	0.00	-0.01	-0.04
X1.16	0.01	-0.02	-0.06	-0.02	-0.05	-0.08
X1.17	-0.05	-0.03	-0.04	-0.01	-0.06	-0.05
X1.18	-0.02	-0.02	0.13	-0.02	-0.10	-0.03
X1.19	-0.04	-0.01	0.03	-0.04	-0.03	-0.03
X2.1	-0.06	0.08	0.04	-0.05	0.08	-0.01
X2.2	0.02	0.06	0.08	-0.01	0.02	0.02
X2.3	0.10	-0.02	-0.07	-0.06	-0.07	-0.08
X2.4	0.01	-0.06	0.05	0.02	-0.07	0.07
X2.5	0.05	0.01	-0.06	-0.05	-0.02	-0.03
X2.6	-0.01	0.08	0.01	-0.02	0.02	-0.07
X2.7	-0.02	0.04	-0.06	0.02	0.02	0.02
X2.8	0.02	0.02	0.00	0.00	-0.03	-0.02
X2.9	-0.03	-0.03	-0.03	-0.04	-0.05	-0.06
X2.10	-0.05	0.03	0.06	0.03	0.00	-0.03
X2.11	0.05	0.05	0.01	0.02	0.04	0.03
X2.12	0.01	-0.05	0.03	-0.01	-0.01	0.00
X2.13	-0.01	0.06	0.02	0.02	-0.07	-0.05
X2.14	0.03	-0.01	0.06	0.06	0.06	-0.04
X2.15	0.06	0.00	-0.14	-0.03	-0.04	-0.05

### Fitted Residuals

	X1.6	X1.7	X1.8	X1.9	X1.10	X1.11
X1.6	0.00					
X1.7	0.03	0.00				
X1.8	-0.01	0.08	0.00			
X1.9	-0.09	0.07	0.01	0.00		
X1.10	-0.06	0.07	0.05	0.02	0.00	

X1.11	-0.04	-0.02	-0.02	0.02	0.07	0.00
X1.12	-0.04	-0.04	-0.04	0.04	0.05	0.04
X1.13	0.00	-0.01	0.03	0.06	0.06	0.08
X1.14	-0.02	-0.07	-0.07	0.05	-0.04	0.02
X1.15	0.00	0.04	0.06	-0.01	-0.02	-0.09
X1.16	-0.06	0.01	0.06	0.05	0.03	0.06
X1.17	-0.06	-0.03	-0.01	0.04	-0.06	0.02
X1.18	-0.07	-0.08	-0.04	0.04	-0.02	-0.02
X1.19	-0.07	-0.07	-0.05	0.03	0.00	0.00
X2.1	0.00	-0.04	0.03	0.00	-0.01	0.02
X2.2	0.03	-0.08	0.01	0.02	0.07	0.05
X2.3	-0.05	-0.01	0.02	0.08	-0.03	0.02
X2.4	0.01	0.06	0.03	0.08	0.00	0.09
X2.5	0.08	0.03	0.04	-0.05	-0.15	-0.09
X2.6	0.01	-0.03	-0.02	-0.09	-0.04	-0.02
X2.7	0.01	-0.07	0.12	0.01	0.00	0.04
X2.8	-0.07	0.00	0.03	-0.07	-0.08	-0.05
X2.9	-0.01	-0.07	0.00	0.00	-0.19	-0.03
X2.10	-0.04	-0.08	-0.01	-0.07	-0.11	-0.01
X2.11	0.02	0.05	-0.01	-0.06	0.00	0.04
X2.12	0.05	-0.02	0.02	0.02	-0.03	-0.10
X2.13	0.06	0.03	0.03	0.06	0.02	0.14
X2.14	-0.01	0.01	0.12	0.03	-0.05	0.15
X2.15	-0.02	0.00	0.05	0.06	-0.07	-0.04

### Fitted Residuals

	X1.12	X1.13	X1.14	X1.15	X1.16	X1.17
X1.12	0.00					
X1.13	0.02	0.00				
X1.14	0.02	-0.07	0.00			
X1.15	0.01	0.01	0.06	0.00		
X1.16	0.08	-0.02	0.04	0.00	0.00	
X1.17	-0.04	0.03	0.00	-0.04	0.09	0.00
X1.18	0.04	-0.10	-0.02	0.01	0.04	0.18
X1.19	0.00	-0.06	0.04	0.00	0.01	0.11
X2.1	0.04	0.02	0.09	0.08	0.09	0.05
X2.2	0.03	0.02	0.01	-0.04	0.02	0.20
X2.3	0.08	0.08	0.01	-0.03	-0.02	-0.02
X2.4	0.02	0.14	-0.03	0.02	-0.02	-0.02

X2.5	-0.03	-0.02	0.02	0.07	-0.01	-0.01
X2.6	-0.04	-0.08	0.07	0.06	-0.08	-0.03
X2.7	0.06	0.10	-0.05	0.04	0.07	0.04
X2.8	-0.10	-0.08	-0.02	0.03	-0.07	0.01
X2.9	0.01	-0.01	0.01	0.02	-0.06	0.00
X2.10	-0.03	0.03	-0.01	-0.02	-0.09	-0.06
X2.11	-0.07	0.05	0.00	-0.04	-0.07	-0.11
X2.12	-0.06	0.00	0.11	0.02	-0.02	0.01
X2.13	0.00	0.06	0.01	0.00	-0.11	0.02
X2.14	-0.01	-0.09	-0.06	-0.06	-0.08	-0.06
X2.15	-0.05	0.10	0.07	0.04	0.07	-0.03

### Fitted Residuals

	X1.18	X1.19	X2.1	X2.2	X2.3	X2.4
X1.18	0.00					
X1.19	0.14	0.00				
X2.1	0.09	0.17	0.00			
X2.2	0.18	0.12	0.03	0.00		
X2.3	0.12	0.08	0.03	0.16	0.00	
X2.4	0.10	0.03	0.07	-0.03	-0.02	0.00
X2.5	-0.06	-0.01	0.06	0.02	0.00	-0.05
X2.6	0.08	0.06	-0.06	0.16	0.12	-0.04
X2.7	0.03	0.00	0.02	0.00	-0.09	0.01
X2.8	-0.02	-0.01	-0.01	-0.02	-0.05	0.01
X2.9	-0.01	0.05	0.01	-0.09	0.06	-0.06
X2.10	0.00	0.03	-0.07	-0.10	-0.06	-0.01
X2.11	-0.04	-0.05	0.04	-0.06	-0.02	-0.01
X2.12	0.05	0.00	-0.04	0.01	-0.03	-0.08
X2.13	0.08	-0.03	-0.10	-0.02	-0.03	0.13
X2.14	0.00	-0.05	-0.09	-0.10	-0.04	-0.05
X2.15	-0.10	-0.04	0.04	-0.03	0.04	-0.03

### Fitted Residuals

	X2.5	X2.6	X2.7	X2.8	X2.9	X2.10
X2.5	0.00					
X2.6	0.01	0.00				
X2.7	0.07	0.01	0.00			

X2.8	0.07	0.04	0.09	0.00		
X2.9	0.01	-0.02	0.01	0.03	0.00	
X2.10	-0.04	0.03	0.01	0.03	0.09	0.00
X2.11	0.00	-0.04	-0.06	-0.06	-0.04	0.05
X2.12	0.00	0.00	0.00	0.05	-0.01	0.00
X2.13	-0.08	0.01	-0.03	-0.03	-0.01	0.08
X2.14	0.02	-0.06	-0.06	-0.04	0.08	0.09
X2.15	0.07	0.02	-0.08	0.00	-0.02	-0.06

### Fitted Residuals

	X2.11	X2.12	X2.13	X2.14	X2.15
X2.11	0.00				
X2.12	0.02	0.00			
X2.13	0.05	-0.03	0.00		
X2.14	0.08	-0.01	0.11	0.00	
X2.15	0.03	0.08	-0.12	-0.06	0.00

### Summary Statistics for Fitted Residuals

Smallest Fitted Residual = -0.19

Median Fitted Residual = 0.00

Largest Fitted Residual = 0.20

### Stemleaf Plot

```

-18|9
-16|4
-14|3055
-12|61980
-10|96521109877421
- 8|987777661110998888666543320000
-
6|9987766655544333221100009987766555555444333333222222111
1100000
-
4|999998887776665544433322222211111110000098776665544433
33322211110000

```

2|99999988877777777666666555444333222111111000099999888  
 887777666666+45  
 -  
 0|9999999988877776666655554444443333222111110000009999  
 888888887777+83  
 0|1111122233334444444455555566667777888888899999990000  
 001222334444+35  
 2|0000001111112222222333333444445555566666677788899900111  
 222223333334+27  
 4|0011122223333445555677788888999900001112334556677778  
 89  
 6|00011112222233333446666779000000111223445677788899  
 8|0011222333333455555577991122245688  
 10|12345556802478  
 12|00348905579  
 14|034007  
 16|1008  
 18|4  
 20|03

### Standardized Residuals

	Y1.1	Y1.2	Y1.3	Y2.1	Y2.2	Y2.3
Y1.1	--					
Y1.2	0.53	--				
Y1.3	-0.74	0.22	--			
Y2.1	1.83	-1.17	0.57	--		
Y2.2	-0.63	-1.59	-0.09	-0.68	--	
Y2.3	1.18	-1.88	-0.87	1.12	0.52	--
Y2.4	0.43	1.93	1.24	-1.36	1.54	-1.34
X1.1	-0.17	-0.15	-2.76	-0.74	-2.61	-1.72
X1.2	-1.61	-2.59	-0.58	-0.28	-0.19	-0.34
X1.3	-1.86	-0.47	-1.95	0.40	2.20	2.99
X1.4	-1.55	-0.32	-0.27	-0.05	-1.25	1.19
X1.5	-0.51	-0.96	-1.27	0.69	0.60	0.87
X1.6	-1.28	-0.90	-0.73	0.33	0.10	0.71

X1.7	1.03	3.35	3.11	1.06	2.00	3.08
X1.8	0.55	0.93	1.12	-0.45	1.00	0.46
X1.9	2.01	1.55	2.66	0.59	1.15	0.11
X1.10	-1.21	-0.19	0.79	-1.12	2.27	0.44
X1.11	0.38	-0.60	0.59	0.06	-0.58	0.91
X1.12	-1.18	0.09	0.77	-0.61	-0.80	-1.14
X1.13	-0.26	-0.04	3.71	0.20	1.18	0.70
X1.14	0.11	-0.08	0.39	-0.58	-0.07	-0.75
X1.15	-1.22	-0.87	0.23	-0.23	-0.31	-0.80
X1.16	0.19	0.30	1.83	-2.57	0.30	-0.58
X1.17	1.11	-1.11	0.75	1.13	-1.08	0.40
X1.18	-1.62	-0.58	-0.92	-0.65	-0.63	-2.01
X1.19	-0.74	0.22	-1.20	0.21	1.00	0.02
X2.1	-0.12	1.28	0.01	0.09	-1.49	0.73
X2.2	-1.34	-0.65	-1.15	-0.42	-0.44	-2.26
X2.3	-2.03	1.36	-0.38	-0.30	-1.45	-0.95
X2.4	-1.65	2.41	2.29	-1.03	0.46	1.50
X2.5	-0.40	0.32	-0.86	-0.64	-1.88	-1.79
X2.6	-2.31	0.23	-3.10	0.23	-0.91	-2.59
X2.7	1.41	-0.55	0.32	-0.14	-1.60	0.41
X2.8	0.39	1.29	-0.77	-0.10	-0.99	-1.41
X2.9	-0.28	1.49	-0.92	1.72	-1.23	1.40
X2.10	-1.17	-0.31	-1.28	0.33	-0.21	0.80
X2.11	-0.54	0.83	0.89	2.39	-0.25	1.77
X2.12	2.61	-0.48	0.76	0.33	1.28	-0.85
X2.13	-2.77	-0.58	0.22	0.36	-0.34	0.53
X2.14	-0.46	0.13	-0.59	1.73	0.55	1.94
X2.15	4.03	1.98	1.14	1.44	1.93	0.42

### Standardized Residuals

	Y2.4	X1.1	X1.2	X1.3	X1.4	X1.5
Y2.4	--					
X1.1	-1.11	--				
X1.2	-0.42	0.98	--			
X1.3	0.74	1.12	2.27	--		
X1.4	-2.43	1.64	1.75	1.74	--	
X1.5	-2.09	0.94	2.08	2.47	2.45	--
X1.6	-1.24	3.03	1.34	2.00	3.01	2.16
X1.7	1.98	-1.24	-0.50	-0.63	-0.99	-1.45

X1.8	1.04	-0.41	-2.50	-0.56	-0.42	-1.37
X1.9	-0.25	-1.81	-2.19	-4.44	-1.08	-0.07
X1.10	0.22	0.12	-1.26	0.42	0.46	-0.60
X1.11	-1.52	1.34	0.12	-1.24	-2.89	-0.40
X1.12	-0.51	-0.77	0.65	-0.64	0.52	-0.71
X1.13	0.42	-1.05	-2.86	-1.20	-0.30	0.88
X1.14	-2.71	1.03	0.10	-0.15	-0.04	0.58
X1.15	0.04	-0.63	0.64	-0.05	-0.21	-0.89
X1.16	0.34	-0.37	-1.17	-0.39	-1.08	-1.98
X1.17	-1.13	-0.61	-0.75	-0.19	-1.16	-1.13
X1.18	-0.48	-0.48	2.39	-0.40	-1.89	-0.75
X1.19	-0.94	-0.24	0.56	-0.94	-0.55	-0.74
X2.1	-1.30	1.40	0.63	-0.97	1.48	-0.22
X2.2	0.38	1.15	1.33	-0.22	0.35	0.37
X2.3	2.07	-0.27	-1.10	-1.12	-1.29	-1.50
X2.4	0.12	-1.29	0.92	0.41	-1.31	1.50
X2.5	1.11	0.15	-1.03	-1.00	-0.28	-0.50
X2.6	-0.19	1.61	0.26	-0.37	0.42	-1.46
X2.7	-0.47	0.71	-1.00	0.34	0.33	0.42
X2.8	0.56	0.45	-0.03	-0.02	-0.57	-0.40
X2.9	-0.84	-0.60	-0.48	-0.77	-0.94	-1.23
X2.10	-1.23	0.64	1.06	0.57	0.07	-0.60
X2.11	1.13	0.98	0.18	0.42	0.79	0.59
X2.12	0.19	-0.89	0.48	-0.21	-0.19	-0.04
X2.13	-0.13	1.18	0.43	0.35	-1.39	-1.19
X2.14	0.74	-0.16	1.09	1.09	1.16	-0.74
X2.15	1.30	-0.07	-2.41	-0.52	-0.70	-0.96

### Standardized Residuals

	X1.6	X1.7	X1.8	X1.9	X1.10	X1.11
X1.6	--					
X1.7	0.78	--				
X1.8	-0.16	1.91	--			
X1.9	-2.34	1.86	0.22	--		
X1.10	-1.40	1.61	1.18	0.61	--	
X1.11	-0.79	-0.49	-0.38	0.36	1.48	--
X1.12	-1.01	-0.95	-0.96	1.13	1.10	0.83
X1.13	0.05	-0.32	0.65	1.38	1.29	1.63
X1.14	-0.55	-1.61	-1.53	1.22	-0.89	0.38

X1.15	-0.08	0.95	1.33	-0.20	-0.44	-1.78
X1.16	-1.39	0.18	1.34	1.33	0.59	1.29
X1.17	-1.19	-0.58	-0.26	0.94	-1.22	0.41
X1.18	-1.41	-1.74	-0.75	0.98	-0.45	-0.42
X1.19	-1.69	-1.66	-1.22	0.71	0.00	0.01
X2.1	-0.05	-0.87	0.53	-0.05	-0.24	0.30
X2.2	0.68	-1.54	0.18	0.31	1.35	0.85
X2.3	-1.02	-0.27	0.46	1.62	-0.51	0.43
X2.4	0.11	1.41	0.65	1.80	0.06	1.85
X2.5	1.53	0.68	0.69	-1.09	-2.79	-1.58
X2.6	0.14	-0.63	-0.45	-1.90	-0.84	-0.43
X2.7	0.25	-1.31	2.20	0.11	0.07	0.72
X2.8	-1.59	0.07	0.55	-1.57	-1.55	-1.02
X2.9	-0.14	-1.61	0.02	-0.05	-3.91	-0.52
X2.10	-0.87	-1.74	-0.12	-1.62	-2.27	-0.29
X2.11	0.36	1.11	-0.22	-1.40	-0.07	0.78
X2.12	1.00	-0.47	0.38	0.50	-0.52	-1.81
X2.13	1.42	0.60	0.65	1.35	0.48	2.97
X2.14	-0.17	0.26	2.28	0.54	-1.01	2.75
X2.15	-0.38	0.08	0.89	1.13	-1.36	-0.64

### Standardized Residuals

	X1.12	X1.13	X1.14	X1.15	X1.16	X1.17
X1.12	--					
X1.13	0.46	--				
X1.14	0.50	-1.55	--			
X1.15	0.15	0.11	1.41	--		
X1.16	1.96	-0.45	0.92	0.10	--	
X1.17	-0.79	0.64	-0.05	-0.72	1.78	--
X1.18	0.79	-2.06	-0.42	0.16	0.77	3.46
X1.19	0.09	-1.37	0.86	0.06	0.34	2.16
X2.1	0.85	0.27	1.60	1.50	1.69	0.77
X2.2	0.68	0.37	0.11	-0.75	0.48	3.55
X2.3	1.46	1.39	0.23	-0.60	-0.42	-0.36
X2.4	0.45	2.75	-0.73	0.36	-0.46	-0.37
X2.5	-0.53	-0.43	0.48	1.26	-0.29	-0.22
X2.6	-0.74	-1.43	1.40	1.13	-1.64	-0.46
X2.7	1.12	1.74	-0.91	0.79	1.31	0.70
X2.8	-2.04	-1.53	-0.47	0.67	-1.43	0.26

X2.9	0.31	-0.15	0.29	0.33	-1.38	-0.04
X2.10	-0.68	0.67	-0.12	-0.46	-1.97	-1.22
X2.11	-1.42	0.97	-0.01	-0.83	-1.36	-2.01
X2.12	-1.32	0.01	2.23	0.43	-0.33	0.14
X2.13	-0.05	1.32	0.27	0.02	-2.59	0.43
X2.14	-0.20	-1.60	-1.23	-1.14	-1.60	-1.13
X2.15	-1.01	1.73	1.31	0.78	1.44	-0.43

### Standardized Residuals

	X1.18	X1.19	X2.1	X2.2	X2.3	X2.4
X1.18	--					
X1.19	3.08	--				
X2.1	1.61	3.25	--			
X2.2	3.28	2.44	0.70	--		
X2.3	2.10	1.48	0.52	3.31	--	
X2.4	2.04	0.73	1.63	-0.75	-0.36	--
X2.5	-1.13	-0.10	1.29	0.51	-0.01	-1.21
X2.6	1.56	1.26	-1.43	3.65	2.74	-0.91
X2.7	0.51	-0.02	0.40	0.02	-1.86	0.16
X2.8	-0.47	-0.16	-0.34	-0.48	-1.21	0.22
X2.9	-0.14	1.00	0.23	-2.11	1.44	-1.67
X2.10	0.07	0.55	-1.69	-2.25	-1.44	-0.25
X2.11	-0.72	-1.07	0.84	-1.26	-0.41	-0.36
X2.12	0.95	-0.04	-0.81	0.17	-0.75	-1.94
X2.13	1.75	-0.64	-2.38	-0.40	-0.84	3.56
X2.14	0.04	-0.99	-1.93	-2.26	-0.79	-1.20
X2.15	-1.69	-0.79	0.86	-0.51	0.72	-0.76

### Standardized Residuals

	X2.5	X2.6	X2.7	X2.8	X2.9	X2.10
X2.5	--					
X2.6	0.22	--				
X2.7	1.49	0.16	--			
X2.8	1.77	1.00	2.06	--		
X2.9	0.13	-0.43	0.30	0.73	--	
X2.10	-1.09	0.67	0.21	0.91	2.33	--
X2.11	-0.04	-1.07	-1.36	-1.59	-1.01	1.24

X2.12	0.00	-0.04	-0.01	1.26	-0.31	-0.05
X2.13	-2.19	0.19	-0.63	-0.89	-0.23	2.27
X2.14	0.44	-1.45	-1.26	-0.98	2.07	2.24
X2.15	1.41	0.42	-1.55	-0.07	-0.43	-1.44

### Standardized Residuals

	X2.11	X2.12	X2.13	X2.14	X2.15
X2.11	--				
X2.12	0.43	--			
X2.13	1.23	-0.72	--		
X2.14	1.93	-0.16	2.80	--	
X2.15	0.73	1.84	-2.86	-1.23	--

### Summary Statistics for Standardized Residuals

Smallest Standardized Residual = -4.44

Median Standardized Residual = 0.00

Largest Standardized Residual = 4.03

### Stemleaf Plot

```

- 4|4
- 3|9
- 3|1
- 2|9998887666665
- 2|4443333322110000000
- 1|999999988877777776666666666666555555555
-
1|4444444444444444433333333332222222222222222222222
211111111111+27
-
0|999999999999999988888888888888877777777777777777777
666666666666+45
-
0|44444444444444444444444443333333333333322222
222222222222+01
-
0|111111111111111111111111111111111222222222222222222333
333333333333+42

```

0|55555555555555555555555555555555666666666666666666666777777777777777  
7777777788888+26

1|00000000000000001111111111111122222222223333333333333  
3333444444444+07

1|5555555555556666666666777777888888888999999

2|00000001111222223333344444

2|5677778

3|00001112333

3|56667

4|0

#### Largest Negative Standardized Residuals

Residual for	X1.1 and	Y1.3	-2.76
Residual for	X1.1 and	Y2.2	-2.61
Residual for	X1.2 and	Y1.2	-2.59
Residual for	X1.9 and	X1.3	-4.44
Residual for	X1.11 and	X1.4	-2.89
Residual for	X1.13 and	X1.2	-2.86
Residual for	X1.14 and	Y2.4	-2.71
Residual for	X2.5 and	X1.10	-2.79
Residual for	X2.6 and	Y1.3	-3.10
Residual for	X2.6 and	Y2.3	-2.59
Residual for	X2.9 and	X1.10	-3.91
Residual for	X2.13 and	Y1.1	-2.77
Residual for	X2.13 and	X1.16	-2.59
Residual for	X2.15 and	X2.13	-2.86

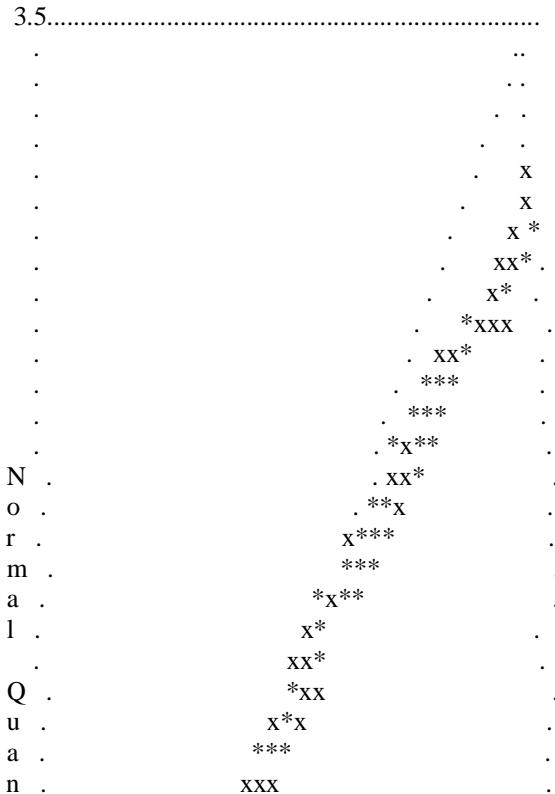
#### Largest Positive Standardized Residuals

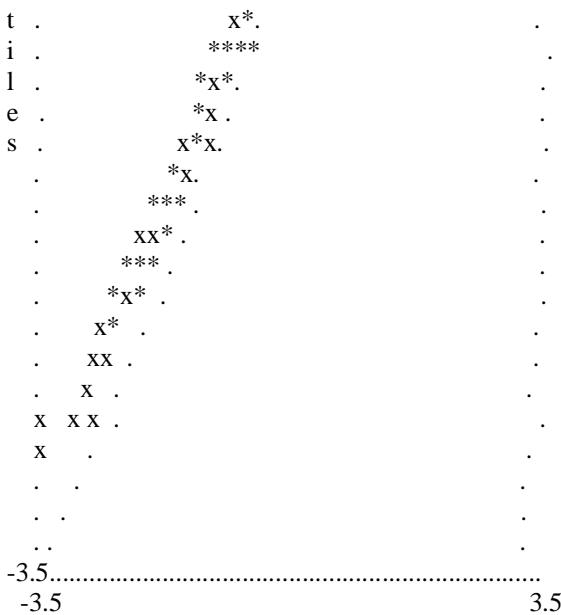
Residual for	X1.3 and	Y2.3	2.99
Residual for	X1.6 and	X1.1	3.03
Residual for	X1.6 and	X1.4	3.01
Residual for	X1.7 and	Y1.2	3.35
Residual for	X1.7 and	Y1.3	3.11
Residual for	X1.7 and	Y2.3	3.08
Residual for	X1.9 and	Y1.3	2.66
Residual for	X1.13 and	Y1.3	3.71
Residual for	X1.18 and	X1.17	3.46
Residual for	X1.19 and	X1.18	3.08
Residual for	X2.1 and	X1.19	3.25
Residual for	X2.2 and	X1.17	3.55
Residual for	X2.2 and	X1.18	3.28

Residual for	X2.3 and	X2.2	3.31
Residual for	X2.4 and	X1.13	2.75
Residual for	X2.6 and	X2.2	3.65
Residual for	X2.6 and	X2.3	2.74
Residual for	X2.12 and	Y1.1	2.61
Residual for	X2.13 and	X1.11	2.97
Residual for	X2.13 and	X2.4	3.56
Residual for	X2.14 and	X1.11	2.75
Residual for	X2.14 and	X2.13	2.80
Residual for	X2.15 and	Y1.1	4.03

## EXPERIENTIAL MARKETING

Qplot of Standardized Residuals





Standardized Residuals

The Modification Indices Suggest to Add an Error Covariance Between and Decrease in Chi-Square New Estimate

X1.1	Y1.3	7.9	-0.12
X1.3	Y2.3	8.4	0.13
X1.6	X1.1	9.2	0.15
X1.6	X1.4	9.1	0.15
X1.9	X1.3	19.7	-0.20
X1.11	X1.4	8.4	-0.16
X1.13	Y1.3	12.6	0.15
X1.13	X1.2	8.2	-0.16
X1.16	Y2.1	8.2	-0.12
X1.18	X1.17	11.9	0.20
X1.19	X1.18	9.5	0.16
X2.1	X1.19	8.3	0.14
X2.2	X1.17	12.5	0.19
X2.2	X1.18	8.3	0.15
X2.3	X2.2	11.0	0.17
X2.6	X2.2	13.3	0.18
X2.9	X1.10	11.3	-0.15

X2.12	Y1.1	10.0	0.14
X2.13	X1.11	8.7	0.14
X2.13	X2.4	12.7	0.14
X2.14	X1.11	8.3	0.15
X2.15	Y1.1	15.2	0.19
X2.15	X2.13	8.2	-0.13

## EXPERIENTIAL MARKETING

Standardized Solution

### LAMBDA-Y

	Y1	Y2
Y1.1	0.61	--
Y1.2	0.73	--
Y1.3	0.74	--
Y2.1	--	0.67
Y2.2	--	0.69
Y2.3	--	0.73
Y2.4	--	0.64

### LAMBDA-X

	X1	X2
X1.1	0.63	--
X1.2	0.61	--
X1.3	0.70	--
X1.4	0.66	--
X1.5	0.71	--
X1.6	0.68	--
X1.7	0.57	--
X1.8	0.58	--
X1.9	0.73	--
X1.10	0.61	--
X1.11	0.56	--
X1.12	0.62	--
X1.13	0.73	--
X1.14	0.65	--

X1.15	0.63	--
X1.16	0.60	--
X1.17	0.55	--
X1.18	0.58	--
X1.19	0.65	--
X2.1	--	0.62
X2.2	--	0.48
X2.3	--	0.72
X2.4	--	0.54
X2.5	--	0.65
X2.6	--	0.69
X2.7	--	0.72
X2.8	--	0.64
X2.9	--	0.65
X2.10	--	0.65
X2.11	--	0.66
X2.12	--	0.64
X2.13	--	0.57
X2.14	--	0.58
X2.15	--	0.56

### BETA

	Y1	Y2
Y1	--	--
Y2	0.61	--

### GAMMA

	X1	X2
Y1	0.44	0.43
Y2	0.35	0.04

### Correlation Matrix of ETA and KSI

	Y1	Y2	X1	X2
Y1	1.00			
Y2	0.93	1.00		

X1	0.82	0.88	1.00
X2	0.82	0.85	0.89

PSI

Note: This matrix is diagonal.

Y1	Y2
-----	-----
0.28	0.10

Regression Matrix ETA on KSI (Standardized)

X1	X2
-----	-----
Y1    0.44	0.43
Y2    0.62	0.30

## EXPERIENTIAL MARKETING

Completely Standardized Solution

LAMBDA-Y

Y1	Y2
-----	-----
Y1.1    0.67	--
Y1.2    0.75	--
Y1.3    0.78	--
Y2.1    --	0.72
Y2.2    --	0.78
Y2.3    --	0.74
Y2.4    --	0.72

LAMBDA-X

X1	X2
-----	-----
X1.1    0.62	--
X1.2    0.58	--
X1.3    0.68	--
X1.4    0.63	--

X1.5	0.69	--
X1.6	0.68	--
X1.7	0.62	--
X1.8	0.61	--
X1.9	0.73	--
X1.10	0.62	--
X1.11	0.56	--
X1.12	0.64	--
X1.13	0.68	--
X1.14	0.66	--
X1.15	0.63	--
X1.16	0.64	--
X1.17	0.55	--
X1.18	0.59	--
X1.19	0.66	--
X2.1	--	0.62
X2.2	--	0.53
X2.3	--	0.67
X2.4	--	0.61
X2.5	--	0.65
X2.6	--	0.68
X2.7	--	0.66
X2.8	--	0.67
X2.9	--	0.68
X2.10	--	0.68
X2.11	--	0.67
X2.12	--	0.66
X2.13	--	0.65
X2.14	--	0.61
X2.15	--	0.57

### BETA

	Y1	Y2
Y1	--	--
Y2	0.61	--

### GAMMA

X1	X2
----	----

Y1	0.44	0.43
Y2	0.35	0.04

### Correlation Matrix of ETA and KSI

	Y1	Y2	X1	X2
Y1	1.00			
Y2	0.93	1.00		
X1	0.82	0.88	1.00	
X2	0.82	0.85	0.89	1.00

### PSI

Note: This matrix is diagonal.

	Y1	Y2
	0.28	0.10

### THETA-EPS

Y1.1	Y1.2	Y1.3	Y2.1	Y2.2	Y2.3
0.55	0.43	0.39	0.48	0.39	0.45

### THETA-EPS

Y2.4
0.49

### THETA-DELTA

X1.1	X1.2	X1.3	X1.4	X1.5	X1.6
0.61	0.66	0.53	0.60	0.52	0.54

### THETA-DELTA

X1.7	X1.8	X1.9	X1.10	X1.11	X1.12
------	------	------	-------	-------	-------

-----	0.61	0.63	0.47	0.61	0.68	0.59	-----
-------	------	------	------	------	------	------	-------

#### THETA-DELTA

X1.13	X1.14	X1.15	X1.16	X1.17	X1.18	-----	
-----	0.54	0.57	0.60	0.59	0.70	0.66	-----

#### THETA-DELTA

X1.19	X2.1	X2.2	X2.3	X2.4	X2.5	-----	
-----	0.56	0.62	0.72	0.55	0.62	0.58	-----

#### THETA-DELTA

X2.6	X2.7	X2.8	X2.9	X2.10	X2.11	-----	
-----	0.53	0.56	0.55	0.53	0.54	0.55	-----

#### THETA-DELTA

X2.12	X2.13	X2.14	X2.15	-----	
-----	0.57	0.58	0.63	0.68	-----

### Regression Matrix ETA on KSI (Standardized)

X1	X2	-----
-----	-----	-----
Y1	0.44	0.43
Y2	0.62	0.30

### EXPERIENTIAL MARKETING

#### Total and Indirect Effects

#### Total Effects of KSI on ETA

X1	X2
----	----

-----  
Y1 0.43 0.42  
(0.18) (0.18)  
2.37 2.31

Y2 0.66 0.32  
(0.18) (0.17)  
3.61 1.87

#### Indirect Effects of KSI on ETA

X1 X2  
-----  
Y1 - - - -  
Y2 0.28 0.28  
(0.14) (0.14)  
2.08 1.95

#### Total Effects of ETA on ETA

Y1 Y2  
-----  
Y1 - - - -  
Y2 0.66 - -  
(0.19)  
3.55

Largest Eigenvalue of B\*B' (Stability Index) is 0.441

#### Total Effects of ETA on Y

Y1 Y2  
-----  
Y1.1 1.00 - -  
Y1.2 1.20 - -

	(0.15)	
	7.90	
Y1.3	1.22	- -
	(0.15)	
	8.17	
Y2.1	0.66	1.00
	(0.19)	
	3.55	
Y2.2	0.69	1.04
	(0.19)	(0.11)
	3.59	9.20
Y2.3	0.73	1.10
	(0.20)	(0.13)
	3.56	8.72
Y2.4	0.64	0.96
	(0.18)	(0.11)
	3.54	8.44

#### Indirect Effects of ETA on Y

	Y1	Y2
-----	-----	-----
Y1.1	--	--
Y1.2	--	--
Y1.3	--	--
Y2.1	0.66	- -
	(0.19)	
	3.55	
Y2.2	0.69	- -
	(0.19)	
	3.59	

Y2.3 0.73 - -  
(0.20)  
3.56

Y2.4 0.64 - -  
(0.18)  
3.54

Total Effects of KSI on Y

	X1	X2
-----	-----	-----
Y1.1	0.43 (0.18)	0.42 (0.18)
	2.37	2.31

Y1.2	0.51 (0.21)	0.51 (0.22)
	2.40	2.34

Y1.3	0.52 (0.22)	0.52 (0.22)
	2.41	2.34

Y2.1	0.66 (0.18)	0.32 (0.17)
	3.61	1.87

Y2.2	0.68 (0.19)	0.33 (0.18)
	3.65	1.88

Y2.3	0.72 (0.20)	0.35 (0.19)
	3.62	1.88

Y2.4	0.63 (0.18)	0.31 (0.16)
	3.60	1.87

## EXPERIENTIAL MARKETING

### Standardized Total and Indirect Effects

#### Standardized Total Effects of KSI on ETA

	X1	X2
Y1	0.44	0.43
Y2	0.62	0.30

#### Standardized Indirect Effects of KSI on ETA

	X1	X2
Y1	--	--
Y2	0.27	0.26

#### Standardized Total Effects of ETA on ETA

	Y1	Y2
Y1	--	--
Y2	0.61	--

#### Standardized Total Effects of ETA on Y

	Y1	Y2
Y1.1	0.61	--
Y1.2	0.73	--
Y1.3	0.74	--
Y2.1	0.40	0.67
Y2.2	0.42	0.69
Y2.3	0.44	0.73
Y2.4	0.39	0.64

#### Completely Standardized Total Effects of ETA on Y

	Y1	Y2
Y1.1	0.67	--
Y1.2	0.75	--
Y1.3	0.78	--
Y2.1	0.44	0.72
Y2.2	0.47	0.78
Y2.3	0.45	0.74
Y2.4	0.43	0.72

#### Standardized Indirect Effects of ETA on Y

	Y1	Y2
Y1.1	--	--
Y1.2	--	--
Y1.3	--	--
Y2.1	0.40	--
Y2.2	0.42	--
Y2.3	0.44	--
Y2.4	0.39	--

#### Completely Standardized Indirect Effects of ETA on Y

	Y1	Y2
Y1.1	--	--
Y1.2	--	--
Y1.3	--	--
Y2.1	0.44	--
Y2.2	0.47	--
Y2.3	0.45	--
Y2.4	0.43	--

#### Standardized Total Effects of KSI on Y

	X1	X2
Y1.1	0.27	0.26
Y1.2	0.32	0.31
Y1.3	0.33	0.32

Y2.1	0.41	0.20
Y2.2	0.43	0.21
Y2.3	0.45	0.22
Y2.4	0.40	0.19

Completely Standardized Total Effects of KSI on Y

	X1	X2
Y1.1	0.30	0.29
Y1.2	0.33	0.32
Y1.3	0.35	0.34
Y2.1	0.45	0.21
Y2.2	0.48	0.23
Y2.3	0.46	0.22
Y2.4	0.45	0.21

Time used: 0.374 Seconds

## Lampiran 6: Uji Reliabilitas

Pengujian reliabilitas dengan menggunakan reliabilitas konstruk

*Service quality* :

*CR*

$$= \frac{\left( 0,62 + 0,58 + 0,68 + 0,63 + 0,69 + 0,68 + 0,62 + 0,61 + 0,73 + 0,62 + 0,56 \right)^2}{\left( 0,62 + 0,58 + 0,68 + 0,63 + 0,69 + 0,64 + 0,68 + 0,66 + 0,63 + 0,64 + 0,55 + 0,59 + 0,66 \right)^2} + \frac{\left( 0,38^2 + 0,42^2 + 0,32^2 + 0,37^2 + 0,31^2 + 0,32^2 + 0,38^2 + 0,39^2 + 0,27^2 + 0,38^2 + 0,44^2 + 0,36^2 + 0,32^2 + 0,34^2 + 0,37^2 + 0,36^2 + 0,45^2 + 0,41^2 + 0,34^2 \right)}{\left( 0,62 + 0,58 + 0,68 + 0,63 + 0,69 + 0,64 + 0,66 + 0,63 + 0,64 + 0,55 + 0,59 + 0,66 \right)}$$

$$= 0,98$$

*Service quality* :

*CR*

$$= \frac{\left( 0,62 + 0,53 + 0,67 + 0,61 + 0,65 + 0,68 + 0,66 + 0,67 + 0,68 + 0,68 + 0,67 \right)^2}{\left( 0,62 + 0,53 + 0,67 + 0,61 + 0,65 + 0,66 + 0,65 + 0,61 + 0,57 \right)^2} + \frac{\left( 0,38^2 + 0,47^2 + 0,33^2 + 0,39^2 + 0,35^2 + 0,32^2 + 0,34^2 + 0,33^2 + 0,32^2 + 0,32^2 + 0,33^2 + 0,34^2 + 0,35^2 + 0,39^2 + 0,43^2 \right)}{\left( 0,62 + 0,53 + 0,67 + 0,61 + 0,65 + 0,66 + 0,67 + 0,68 + 0,68 + 0,67 + 0,66 + 0,65 + 0,61 + 0,57 \right)}$$

$$= 0,98$$

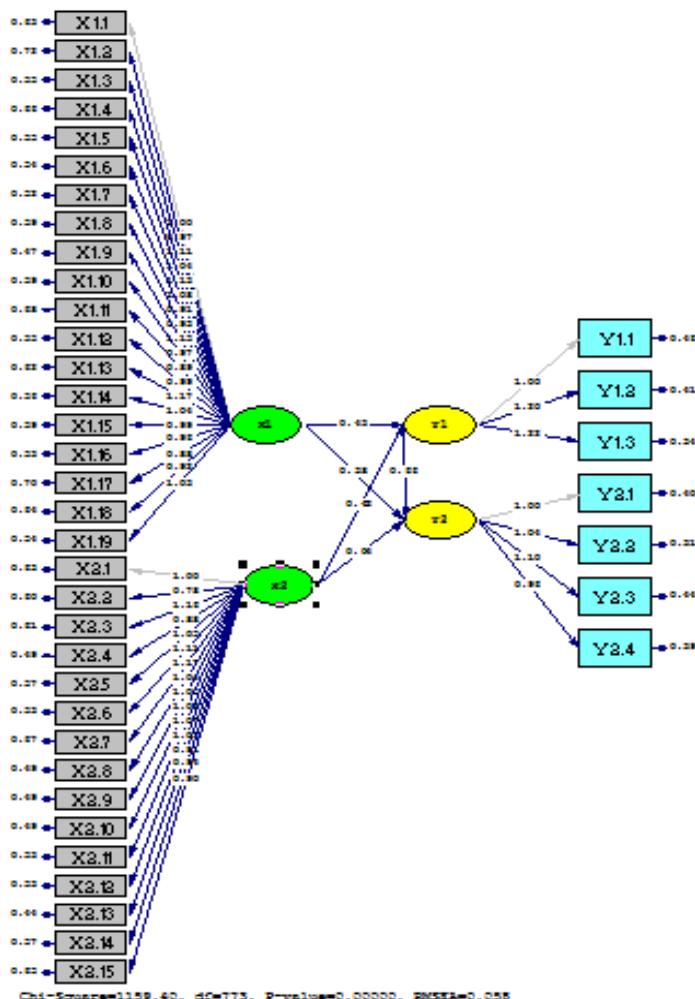
*Customer Satisfaction* :

$$CR = \frac{(0,67 + 0,75 + 0,78)^2}{(0,67 + 0,75 + 0,78)^2 + (0,33^2 + 0,25^2 + 0,22^2)} = 0,95$$

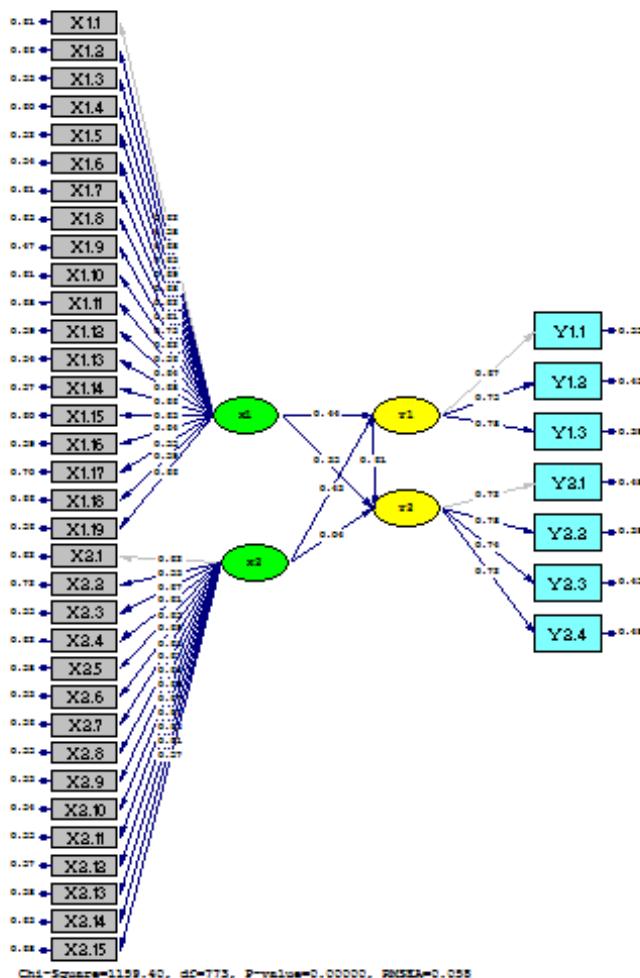
*Customer Loyalty*:

$$CR = \frac{(0,72 + 0,78 + 0,74 + 0,72)^2}{(0,72 + 0,78 + 0,74 + 0,72)^2 + (0,28^2 + 0,22^2 + 0,26^2 + 0,28)} = 0,96$$

## Lampiran 7 Output Gambar Estimates



## Lampiran 8 Output Gambar Standardized Solution



## Lampiran 9 Output Gambar T-Value

